



MFCAR JUNE/JULY News & Updates

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[CHECK YOUR
CODE OF ETHICS
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[MFCAR AFFILIATE
ROSTER](#)

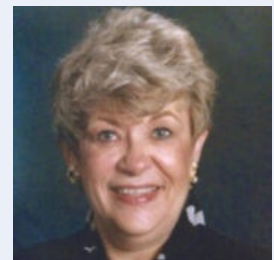
Upcoming Events

- **REGISTER FOR THE MFCAR CLAMBAKE** at Compo Beach - **Wednesday, July 24th** with a rain date of **Thursday, July 25th**. [CLICK HERE TO REGISTER ONLINE](#), [CLICK HERE FOR REGISTRATION FORM](#) OR CALL US TO REGISTER BY PHONE 203-227-4418.
- **Code of Ethics CE Class @ MFCAR - August 28th - 9:30 AM - 12:30 PM**, Instructor: Terry Hastings (Need a minimum of 15 students to hold the class) [Click to Register Online](#)
- **Tuesday, September 24th - CPR-AED-HEIMLICH, FIRST AID CERTIFICATION** incorporating [STOP THE BLEED Training CE Class](#)
- **New Member Orientation Class - Monday, September 16th - 9:30 AM - 12:30 PM @ MFCAR**. RSVP by calling 203-227-4418.
- **MFCAR Blood Drive - September 20th - 12:00 PM - 5:00 PM @ Westport VFW - 465 Riverside Ave.**
- **SAVE THE DATE: Aitoro Appliance Open House - Wednesday, September 25th 9:30 AM - 11:30 AM - MORE DETAILS AND REGISTRATION COMING SOON.**

Carol's News

The Mid-Fairfield County Association of REALTORS® will be meeting next month with the Nominating Committee to select several directors. MFCAR has a few directors who have served their terms on the board of directors and will be retiring from their positions.

If you are interested in serving as a director or know someone that you would like to recommend, please contact our president Annette Fiorenza @



annettefiorenza@gmail.com or Carolheins@mfcars.com for information to be considered. The requirements to be a director are: REALTOR® for one year with our Association, attend our monthly BOD's meetings – 3rd Friday of the Month, attend MFCAR General Membership Meetings and Social Events, and be active on one of our committees.

President's Update

Hey MFCAR Family

First of all, thanks to those members who attended our event at Interstate Design Center last Wednesday, the 14th, at their showroom at 800 Post Road East, Westport. Members who attended were treated to Continental breakfast courtesy of Interstate Design and a tour of their impressive showroom featuring high-quality hardware, windows, doors, etc. This facility is an incredible resource for ourselves and our buyers and sellers and I hope you will patronize them and refer clients.



Also, I wanted to mention that the National Association of REALTORS is offering an Accredited. Buyers Representative Course FREE to members—it is normally \$295. This is a very important designation and I suggest you take advantage of it. Go to <https://become.abr.realtor/>.

Please check our calendar for upcoming events—our annual Clambake at Compo Beach in July, Blood Drive in September, General Membership Meeting with Superintendents of Schools coming up and more.

Additionally, we've got a New Member Orientation Class scheduled in September. This is IN PERSON and separate from the class you may have taken from NAR. It is held at the MFCAR office with interesting speakers and information on our board and an opportunity for you to interface with your colleagues and ask any questions in a friendly interactive atmosphere. Refreshments will be served and, most importantly, you will be officially sworn in and receive your REALTOR pin. (If you've completed your New Member Code of Ethics) Please contact me if you have any questions 203.981.5505. Call the Board Office to register 203.227.4418. Looking forward to seeing you in September.

I would also like to thank our newest Committee Member - Antonio Stella of eXp Realty of CT. Welcome..we are delighted to have you on the team. We always need more committee members—please contact the Board Office for a form to join if you do not have one. It will be a fun and rewarding experience for you.

Good luck to all—this is not an easy market but REALTORS are a resilient group and we will get through it. As always, it is my pleasure to serve you.

Warmest regards,
Annette ☐

Annette Fiorenza
2024 President, Mid-Fairfield County Association of REALTORS®

**JOIN US FOR OUR MOST FUN EVENT
OF THE YEAR!**

THE MFCAR CLAMBAKE

July 24th ~ Raindate July 25th

4:00 PM - 7:00 PM

Compo Beach - 60 Compo Beach Road
West End of South Beach



Invite Your Family, Friends & Colleagues!

Meal includes choice of: 1 1/4 Pound Lobster, Swordfish, Chicken or Steak. Also includes: Shrimp Cocktail, Maine Steamers & Mussels, Corn on the Cob, Rhode Island Clam Chowder, Cole Slaw, Potato Salad, Garden Salad & Watermelon & Beer, Wine, Water or Soda.

- **MFCAR Members: \$66.00 per person**
- **Non-Members: Visitor/Guest: \$72.00 per person**
- **Children's Meal: \$12.00 per child (Children Only) Hot Dog or Hamburger**

RESERVE YOUR SPOT EARLY! REGISTER BY MONDAY, JULY 22nd.

There's three ways to register: [Members can register online through Navica](#), Members & Non-Members can register with [THIS REGISTRATION FORM](#) or you can give us a call at 203-227-4418 to register by phone.

Please note when registering online through Navica you can register up to 3 members, visitors and children - if you need to register more than 3 of each please use our registration form or call us to process the registration for you. Be sure to include the name of each member, visitor or child you are registering and their meal choice. **See picture below**

of Non Members or Guests

Add Non Member Names

Memo

2024 MFCAR CLAMBAKE

Member 1 Chicken Dinner
 @ 7/24/2024 4:00:00 PM M: \$66.00 N: \$0.00

Member 1 Lobster Dinner
 @ 7/24/2024 4:00:00 PM M: \$66.00 N: \$0.00

Member 1 Steak Dinner
 @ 7/24/2024 4:00:00 PM M: \$66.00 N: \$0.00

No Registrations Without Payment, No Refunds & You Cannot Change Meal Choice @ Event.

MFCAR Affiliate Get Together

On June 26th, the MFCAR Board of Directors had a special get together with some of our Affiliate Members. Please make sure you check out our list of Affiliates and call on them when you are looking for a specialized service provider. Please refer your favorite service providers to join our Affiliate membership. We'd love to partner with them and help their business grow.



Olson Hyppolite from The JunkLuggers pictured with MFCAR President Elect, Paul Thury & MFCAR Treasurer Jon Polayes.



Bridget Wilkinson from Pillar to Post pictured with MFCAR Treasurer Jon Polayes, Donna Karnes & Maja Sholler of The Patch Boys of Danbury & Norwalk.

A Very Special Thank You to Those Who Supported Our 2024 MFCAR FOOD DRIVE! With Our Donors Support We Collected 346 Pounds of Food & \$734.00 in Monetary Donations.

A Very Special Thank You for Your Monetary Donation:

- | | |
|--|--|
| 1. Anissa Danville - MFCAR Staff | 7. Carol Heins - MFCAR Associate Executive |
| 2. Sabrina McGehee - Coldwell Banker - Westport | 8. Julie Walsh - Coldwell Banker - Westport |
| 3. Laurie Crouse - Coldwell Banker - Westport | 9. Gary Shelton - Higgins Group - Westport |
| 4. Danielle McEwan - MFCAR Staff | 10. Alexandra Bram - William Raveis - Norwalk |
| 5. Jillian Klaff - Coldwell Banker - Westport | 11. Michael Feldman - Century 21 AllPoints Realty - Stamford |
| 6. Michael Pavlicin - Coldwell Banker - Westport | |

A Very Special Thank You for Your Food Donation:

- | | |
|---|---|
| 1. Jennifer Tanner - The Riverside Realty Group | 12. Mindy Wolkstein - William Raveis |
| 2. Teresa Papadopoulous - Higgins Group | 13. Jennifer Campbell - Resident & Home Seller |
| 3. Annette Fiorenza - Higgins Group | 14. Kate Johnson - William Raveis |
| 4. Amy Vaupel - Coldwell Banker | 15. Jon Polayes - Higgins Group |
| 5. Ken D'Arinzo - Realty ONE Group Connect | 16. Paul Thury - Berkshire Hathaway |
| 6. Donna Karnes - Century 21 AllPoints Realty | 17. Suzanne Konover - William Pitt |
| 7. Karen Hagen - Compass Connecticut | 18. Miroslava Auxier - The Riverside Realty Group |
| 8. Priscilla Toumey - William Raveis | 19. Debra Carson - William Raveis |
| 9. Pinky LaRose - William Pitt | 20. Lucia Molinelli - Berkshire Hathaway |
| 10. Peter Hastings - Hastings Real Estate | 21. Susie Calabrese & The Riverside Realty Group |
| 11. Amy Vaupel & the Neighbors of Black Rock | |



Our Person to Person donation link will remain active indefinitely if you'd like to make a monetary donation in the future. You may do so by [clicking here](#) or scanning the RED QR Code Picture with your camera on your cellphone.



BACKPACK DRIVE

MFCAR is hosting our Backpack Drive for the 3rd year in partnership with Person to Person to provide children of our local

communities with Back to School Gear to make returning to school a positive experience.

We've made supporting this drive super easy, as we've purchased 48 backpacks and all the requested items: **Backpack, Markers, Blunt Tip Scissors, Pocket Folders, Pencils, Crayons, Glue Sticks, Ruler, Colored Pencils, Pencil Sharpener, Index Cards, Hand Sanitizer, Pens, Erasers, Notebook & Tissues.**



You can donate a Backpack for \$33.00 payable to MFCAR. All Backpacks will be given to Person to Person to disseminate prior to the new school year.

Simply return the completed Backpack Purchase form to MFCAR with payment or give us a call at 203-227-4418 to pay by phone.

[CLICK FOR BACKPACK PURCHASE FORM](#)

A very Special Thank You to Interstate Lumber for hosting our MFCAR Members on June 12th for a light breakfast and tours of Interstate's newest award-winning Design Center in Westport. Attendees were able to explore Interstate's one-stop destination and discover an extensive selection of products such as custom molding, bespoke millwork, architectural hardware, and premium windows.



Congratulations to MFCAR'S 2024 Raymond Gates Scholarship Winners



Sean Appell is majoring in Marketing at the College of Charleston. Appell's goal is to become a seasoned marketing professional focused on digital strategy and brand development becoming an expert in data collection and usage. Sean is the son of REALTOR® Robert Appell with Coldwell Banker Realty in Westport.

Ella Bross, an upcoming graduate of Greens Farms Academy, will major in Neuroscience at Tulane University. Bross is considering going Pre-Med or seeking a research position in Boston. Ella is the daughter of REALTOR® Doug Bross with Coldwell Banker in Westport.

Finley Chevrier is set to move on from Staples High School and attend Emerson College majoring in Business of Creative Enterprises. Chevrier wants to work on the business side of the entertainment industry and is targeting music or theater. Finley is the son of REALTOR® Tracy Chevrier with Higgins Group Real Estate in Westport.

Colin Duff majors in Finance and Accounting at Northeastern University. Duff's goals include getting a job in private equity, getting a CPA and possibly becoming a partner in a CPA firm. Colin is the son of REALTOR® Bob Duff with William Pitt Sotheby's International Realty in Westport.

Gavin Fusco majors in Civil Engineering at Rensselaer Polytechnic Institute. Fusco is planning on obtaining a master's degree as well and working in either structural or transportation engineering. Gavin is the son of REALTOR® Lori Fusco with William Pitt Sotheby's in Westport.

Caroline Hage will graduate from Wilton High School and attend Wake Forest University majoring in Business and minoring in Computer Science. Hage is considering many different career options with entrepreneurship, finance and consulting all possibilities. Caroline is the daughter of REALTOR® Nalini Hage with Higgins Group in Westport.

Virginia Hastings is majoring in Early Childhood Education at Bucknell University. Hasting would like to be an early childhood education teacher. Virginia is the daughter of Designated REALTOR® Peter Hastings with Hastings Real Estate in Wilton.

Edward Herrmann will graduate from Staples High School and study Pre-Med at Bates College. Herrmann is specifically targeting pediatrics as a medical specialty. Edward is the son of REALTOR® Susan Herrmann with William Raveis in Westport.

Laila Hossain, a future graduate of Staples High School, will major in Animal Science at UMass Amherst. Hossain's goal is to become a veterinarian. Laila is the daughter of REALTOR® Sara Melendez-Hossain with Compass Real Estate in Westport.

Justin Juliano, a future alum of the Sound School, will be studying Ocean Engineering at the University of Rhode Island. Juliano wants to use engineering to make a difference in people's lives and help deal with climate change. Justin is the son of REALTOR® Joseph Juliano with Higgins Group in Westport.

Brooke Pallarino studies Education at Endicott College. Pallarino seeks to become a teacher in Connecticut, obtain a master's degree and also learn American Sign Language. Brooke is the daughter of REALTOR® Susan Pallarino with East Coast Associates, Inc. in Norwalk.

Paige Pallarino is majoring in Dental Hygiene at Regis College. Pallarino hopes to become a dental hygienist and continue education beyond undergrad. Paige is the daughter of REALTOR® Susan Pallarino with East Coast Associates, Inc. in Norwalk.

Jack Rosier attends Indiana University, Bloomington and majors in Accounting. He aspires to work in the business sector, focused on finance with an interest in wealth management, financial planning/analysis and business analytics with a future goal of either an MBA or CFP. Jack is the son of REALTOR® Michelle Katz with Berkshire Hathway in Westport.

Do you have any used keyboxes you'd like to sell? If so, bring them to MFCAR. Seller picks the sale price, and pays MFCAR a \$10.00 fee per keybox we sell.

Need to buy a Keybox? Give us a call to see if we have any used Keyboxes for sale. Payment is made directly to the seller by Cash or Check. Please call us in advance to reserve yours 203-227-4418.



FREE NAR DESIGNATION COURSE: Accredited Buyer's Representative (ABR®)

NAR is making the popular Accredited Buyer's Representative (ABR®) designation course, typically **\$295**, available to REALTORS® **at no cost**.

The ABR® course is the first step toward earning the ABR® designation and focuses on the key information and skills agents need today when working with buyers, including how to:

- Walk buyers through written buyer representation agreements.
- Advocate for their clients' best interests throughout the transaction.
- Articulate their value to the buyer client.
- Work with data to complete insightful market analyses.
- Explain the range of financing options available to clients.
- Stay on top of emerging trends.
- Build relationships that carry beyond the closing.

Get started at [become.abr.realtor](#). Take the course online at your own pace!

Useful Links

[Open House
Tour Schedule](#)

[Forewarn](#)

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