



## MFCAR DECEMBER UPDATE



[\*\*EVENT CALENDAR\*\*](#)

[\*\*MILL RATES\*\*](#)

[\*\*ETHICS CORNER\*\*](#)

### [\*\*January & February 2024 CE Class Schedule\*\*](#)

The 2024 Dues Invoices were emailed out last week and are payable by January 31, 2024. They were emailed from [Anissa@mfcار.com](mailto:Anissa@mfcار.com) to the email we have on file.

Please look in your junk/spam folder if you did not see it in your inbox. If you are unable to locate it, please email Anissa or give us a call at 203-227-4418 and ask us to resend it.

You will need to open the invoice attachment in the email to retrieve your NRDS # and password in order to pay your dues online.

Happy Holidays, fellow Mid-Fairfield REALTORS®,

We enjoy the festivals of lights celebrating Christmas, Hanukkah, and Kwanzaa. Have a wonderful holiday!!

As 2023 comes to an end, so does my MFCAR Presidency. I want to thank the current board for their support, especially those who are also finishing their terms. Nadine Tanen, Cynthia Dul, Tom Shrum, Kim-Marie Mullin, and Monica Osorio. Their dedication and efforts are truly appreciated.



Our board functions because of our wonderful staff, Carol, Danielle, and Anissa. They are always there for you and were extremely supportive during my time as president.

Please check your emails regularly from MFCAR.

We have upcoming Continuing Education classes, remember CE courses for salespersons must be completed prior to March 1, 2024.

Hopefully, you will join us for our 2024 January meeting that will install our new board members and President Annette Fiorenza. More information to come...

We are looking for your help to support MFCAR, attend continuing education classes, attend our General Membership meetings and social events, and please consider being a member of a committee in 2024.

We are always looking for opportunities to give back to our communities, and social events. We welcome your ideas and involvement in our committees. Please reach out and get involved.

Thank you for your continued support of the Mid-Fairfield County Association of REALTORS®.

Wishing you all a prosperous, healthy and Happy New Year!!!

CLICK LINK TO DONATE TO MFCAR'S [2023 Be Homeful for The Holidays campaign](#)

Best,  
Ken

Ken D'Arinzo  
2022-2023 President, Mid-Fairfield County Association of REALTORS®

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## **An Important Message From CTR**

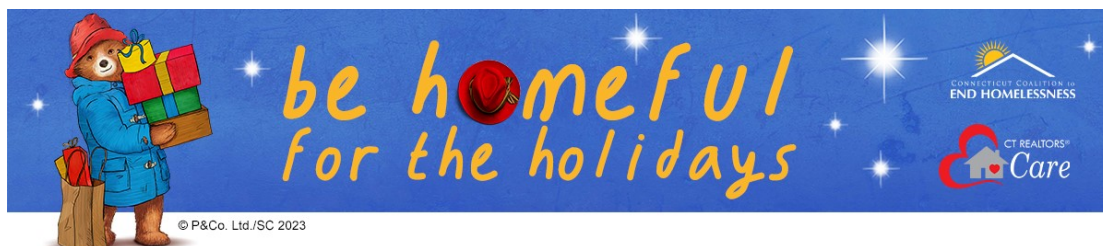
### **CTR Mandatory Antitrust Compliance Video Members required to view before January 1st, 2024**

CT REALTORS® believes a main reason for our existence is to proactively address potential member liability in real estate practice. To that end, we have created a short antitrust compliance video that members are required to watch **prior to January 1, 2024**. There's also a companion antitrust FAQ document for you to separately review as well.

This video will take under five minutes to watch and will help ensure you learn that certain antitrust actions, comments and social media posts can lead to personal liability of hundreds of thousands of dollars or even jail time. It's important information!

[WATCH THE VIDEO](#) (requires login)

**If you have difficulty logging in to the video, contact  
DF - [df@ctrealtors.com](mailto:df@ctrealtors.com) or by phone @ 860-566-8698**



***There's one thing in particular we all have to be thankful for...  
a place to call home.***

As REALTORS®, we've dedicated ourselves to helping our clients achieve the dream of homeownership. The CT REALTORS® Foundation is asking every member to step up and help realize another dream – ending family homelessness in Connecticut. Every child deserves the safety and security of a place to call home...and together, we have the opportunity to provide that.

MFCAR is again supporting the CT Coalition to End Homelessness for our 8<sup>th</sup> annual **Be Homeful for the Holidays** campaign. The funds raised through this campaign are used to help prevent CT families from becoming homeless by providing emergency assistance to keep them in their homes. For every \$25 tax-deductible donation, the CT REALTORS® Foundation will gift a plush Paddington bear (or backpack) to a child living in a shelter for the holidays.

*This assistance is needed now more than ever as the housing shortage has extended average shelter stays from 30 days to 230 days...so it is critical to keep our children and families from entering shelters to begin with. No child should spend ANY day in a shelter, let alone 230...heartbreaking and just unacceptable.*

**A very special thank you to our donors:**

Tamarra Pincavage	Heins Landscaping	Linda Cappello	Gary Shelton in Memory of Christopher Saxe	Annette Fiorenza
Dianne deWitt	Sabrina McGehee	Linda Kate Johnson	Michael Pavlicin	Ken D'Arinzo
Lorraine Zygmunt	Brenda Maher	Paul Thury	Gail Latone	Deb Alderson
Danielle McEwan	Anissa Danville	Jeff Turner	Mindy Wolkstein	Sue Cooper
Carol Heins	Adelaide Waring	Emily Gordon		

**Bias Override: Overcoming Barriers to Fair Housing**

Watch an online workshop that helps real estate professionals confront and overcome unconscious biases that can prevent equal professional service.



In this [video](#), you will watch an online workshop to help members avoid implicit bias in their daily business interactions.

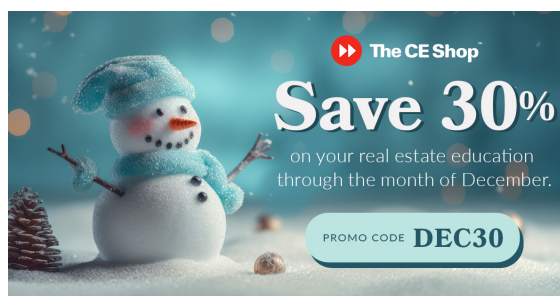
The mind science experts at the Perception Institute present an online workshop to help members avoid implicit bias in their daily business interactions. Drawing upon the latest evidence-based research, Perception explains how our brains' automatic, instant association of stereotypes with particular groups can cause us to treat those who are different from us unfairly, despite our best intentions and often without our conscious awareness. Perception then applies these concepts to the everyday work of REALTORS®, and offers strategies to override bias in order to convey respect, ensure fairness, and improve business relationships.



We have several used Keyboxes for sale at the MFCAR Board Office. **Payment is made directly to the seller by Cash or Check. Please call us in advance to reserve yours 203-227-4418.**

If you have used keyboxes you'd like to sell bring them to us. Seller pays MFCAR a \$10.00 fee payable by cash or check for each keybox we sell.

**CE SHOP** - ONLINE CE CLASSES  
[Click here to go to the MFCAR CE Shop](#)







## MFCAR January & February In Person CE Class

Newly Licensed Members Please Do Not Register for CE Classes If You  
PASSED YOUR FULL LICENSING EXAM between 6/1/22-5/31/24

Classes held at MFCAR will require you to be able to walk up a flight of stairs.

Water & coffee are not provided, please bring what you need to hold you over for the duration of the class.

Date	Class	Instructor	Location	Time	
1/9/2024	<b>Code of Ethics</b> <b>CLASS IS FULL</b>	Terry Hastings	MFCAR 2 <sup>nd</sup> Floor	9:30 AM – 12:30 PM	
1/25/2024	<b>Advertising and Social Media Marketing Compliance: Tips and Techniques to Legally Growing Your Real Estate Business</b> <b>ONLY A FEW SPOTS LEFT</b>	Jessica Hastings	MFCAR 2 <sup>nd</sup> Floor	9:30 AM – 12:30 PM	
2/1/2024	<b>CT Real Estate Agency Law (Mandatory)</b>	Terry Hastings	MFCAR 2 <sup>nd</sup> Floor	9:30 AM – 12:30 PM	
2/13/2024	<b>Principles Of Surveying</b> <b>ONLY A FEW SPOTS LEFT</b>	Daniel Laferriere	MFCAR 2 <sup>nd</sup> Floor	9:30 AM – 12:30 PM	

You must sign in and be present for the entire course to earn CE credit.

**Fee: \$25.00 Member - \$35.00 Non-Member**

**Salespersons:** 12 hours of CE credits must be completed by MARCH 1st, 2024, which is 90 days prior to license expiration date. Salespersons licenses expire annually on May 31st.

**Brokers:** 12 hours of CE credits must be completed by September 1st, 2024 which is 90 days prior to your new license expiration date of November 30th.

**No registrations will be accepted without payment. No Refunds or class credit for NO SHOWS, if you have a conflict, you must notify us by calling 203-227-4418 or by email [mfcар@mfcар.com](mailto:mfcар@mfcар.com) by 8:30 AM the day of class.**

**FOR ONLINE REGISTRATION: [WWW.MFCAR.COM](http://WWW.MFCAR.COM) – CLICK ON EVENTS & CLASSES**

**Call 203-227-4418 to register by phone with your credit card. Return this registration form with credit card payment to [mfcар@mfcар.com](mailto:mfcар@mfcар.com). Checks payable to MFCAR Drop off/mail to 19 Imperial Ave, Westport, CT 06880**

Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Check: \_\_\_\_\_ Credit: \_\_\_\_\_ CODE: \_\_\_\_\_ Exp Date: \_\_\_\_\_

Card #: \_\_\_\_\_

Billing Address: \_\_\_\_\_

### IMPORTANT INFORMATION ON YOUR 2024 CE REQUIREMENTS & DUE DATE

**As you know your Continuing Education (CE) is due on even-numbered renewal years and as of this renewal all CE Classes MUST BE COMPLETED 90 DAYS PRIOR TO RENEWING YOUR LICENSE.**

- THE CONNECTICUT DCP HAS ONE MANDATORY CE CLASS FOR THIS RENEWAL which is CT REAL ESTATE AGENCY LAW. In addition you will need to take Nine hours of real estate elective courses.**
- AS ALWAYS NAR MANDATES ALL REALTORS® MUST TAKE CODE OF ETHICS EVERY 3 YEARS. If you take Code of Ethics it would count as one of your 3 hour elective classes. We are currently in Cycle 7 which runs from 1/1/2022 - 12/31/2024. [Login to NAR](#) to check your Code of Ethics Status or give us a call at 203-227-4418 to inquire if you should**

take Code of Ethics for this CE Cycle.

- Alternatively, licensees may opt to pass the 40-question Connecticut CE Examination during the CE cycle. Contact PSI Examination Services (the testing company) directly: 1-800-733-9267. **NOTE: When calling PSI to schedule, be sure to specify that you want the "40 Question" exam in order to renew your CT license.**

**Salespersons:** 12 hours of CE credits must be completed by MARCH 1st, 2024, which is 90 days prior to your license expiration date. Salespersons licenses expire annually on May 31st.

**Brokers:** 12 hours of CE credits must be completed by September 1st, 2024 which is 90 days prior to your license expiration date of November 30th.

### **Am I required to complete CE?**

All license holders must complete CE prior to every even-year renewal. You are only exempt if you PASSED A FULL LICENSING EXAM during the CE period. The 2024 CE renewal period for Salespersons is 6/1/22-5/31/24 and for Brokers is TBD.

### **What if I am a reciprocal license holder?**

Connecticut DOES NOT EXEMPT ANYONE from completion of Connecticut specific continuing education. You must complete approved courses via a CT approved school and retain your certificates of completion for a minimum of 4 years. If you have taken CE in your primary state, you can submit the information to DCP for consideration 90-days prior to deadline. Scan and email to dcp.realestate@ct.gov or fax to 860-706-1317. To be approved, EACH course must be a minimum of 3 hours and be taken during the current CT CE cycle. There is NO equivalency credit toward the mandatory course(s).

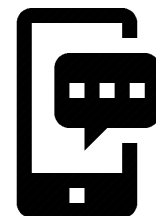
### **What if I am a referral only agent?**

All license holders must complete CE. Choosing to only utilize your license for referrals does NOT exempt you from Connecticut CE requirements.

### **Get CTR's Legislative Updates by Text**

Sign up for CTR's text messaging program and help protect our industry! Texting is the most effective method for fast action to protect our industry and fight for property owner's rights.

[\*\*SIGN UP FOR TEXT MESSAGES\*\*](#)



## **New NAR Requirement: Fair Housing Training 2 Hours Every 3 Years**

NAR new-member applicants & existing members must now complete two hours of fair housing training every three years as a condition of REALTOR® membership, including one FREE training option. The three-year cycle coincides with NAR's existing Code of Ethics training requirement and begins in 2025.

Courses satisfying the new NAR requirement are:

- **At Home With Diversity**, a course to help real estate professionals work successfully in an increasingly diverse marketplace
- **Bias Override: Overcoming Barriers to Fair Housing**, a course to help real estate professionals identify and interrupt stereotypical thinking to avoid fair

housing pitfalls

- Qualified equivalent courses provided by state and local associations, institutes, societies and councils, and their partnered providers
- A to-be-created non-residential practitioner course focused on bias and anti-discrimination training

**Fairhaven**, NAR's online fair housing simulation, will also be updated to meet the stated learning objectives and two-hour minimum time frame so that it can be included in the list of qualifying courses and serve as the no-cost option.

### **CT REALTORS® Handling Statewide Professional Standards Administration**

MFCAR has signed on with the new CT REALTORS® (CTR) Statewide Professional Standards program. You can learn more about timely options for resolving disputes, or how to file an ethics or arbitration complaint by going to <http://ctrealtors.com/complaints>.

There is also a Statewide Citation Policy where Respondents have the option to pay a fine and go to education in lieu of a hearing for certain ethics violations. If you have any questions, email [prostandards@ctrealtors.com](mailto:prostandards@ctrealtors.com).

### **IMPORTANT LINKS**

<a href="#">MFCAR AFFILIATE ROSTER</a>	<a href="#">FAST STATS</a>	<a href="#">MILL RATES</a>
<a href="#">Connecticut License Verification</a>	<a href="#">Real Estate Continuing Education</a>	<a href="#">Code of Ethics Cycles</a>
<a href="#">Check Your Code of Ethics Status</a>	<a href="#">Department of Consumer Protection</a>	<a href="#">MFCAR WEBSITE Documents Forms &amp; Links</a>

<a href="#">CTR Membership Benefits</a>	<a href="#">Sign up for CTR Text Alerts</a>	<a href="#">Forewarn</a>
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<a href="#">NAR REALTOR® Benefits Program</a>	<a href="#">NAR REALTOR® Membership Card</a>	<a href="#">Sign up for NAR Text Alerts</a>
<a href="#">REALTOR® Party Mobile Alerts</a>	<a href="#">RPAC</a>	<a href="#">Open House Tour Schedule</a>
<a href="#">Pay MFCAR Dues</a>	<a href="#">Coastal Property Owner Brochure</a>	<a href="#">Emeritus Status Application Process</a>

<a href="#">Donate to Person To Person</a>	<a href="#">Donate to Malta House</a>	<a href="#">Donate to Food Recovery Network</a>
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[www.mfcar.com](http://www.mfcar.com)  
[mfcar@mfcar.com](mailto:mfcar@mfcar.com)

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