MFCAR FEBRUARY UPDATE

EVENT CALENDAR   **MILL RATES**   **ETHICS CORNER**

MFCAR 2023 DUES REMINDER

Dues invoices were emailed from Anissa@mfcar.com in early December. To date we have 196 members who have not paid their dues. If you haven't seen your invoice please check your junk/spam folder. Give us a call at 203-227-4418 or email Anissa@mfcar.com if you need your invoice resent. Payment was due in full by 1/31/2023.

Used Keyboxes for Sale

We have 31 used Keyboxes for sale at the MFCAR Board Office. The keyboxes are priced at $70.00 each. Payment is made directly to the seller by Cash, Check or in some cases payment can be made by Venmo or Zelle. If you need keyboxes and want to save $38.00 a keybox instead of paying the SmartMLS $108.00 give us a call at 203-227-4418.

Additionally, if you have extra Keyboxes you'd like us to sell for you bring them to us with a list of serial numbers, your name, cell, email, amount you want to charge and payment preference. If you accept Venmo or Zelle payments you'll need to provide us your scan code or payment information.

Please note the seller pays MFCAR a $10.00 fee payable by cash or check for each keybox we sell.

Dear MFCAR Members:

We are all getting ready for the spring market.

We had our first in person 2023 meeting on January 30 th at Osteria Romana. We met new friends and old friends. It was a wonderful get-together.

Many thanks to our affiliate sponsors from Westy Self Storage, Fairfield County Bank, All Hardwood Floors, JunkLuggers, Raccio Law and SmartMLS. Our extreme thanks to Michael Feldman for conducting the Installation of the 2023 Mid-Fairfield County Board of Directors.

We look forward to seeing you at future events and meetings. We would appreciate your ideas on future meeting topics and "fun" networking events. Reach out and stay tuned! This is your board, we need you to be involved. Join a committee, attend our functions, participate in our continuing education programs and Giving Back events. Everyone's participation will continue to let MFCAR thrive.

Do you know anyone who wants to become a REALTOR®? MFCAR will be offering Principles and Practices Real Estate training to acquire your salesperson's license, which will start in the late spring.

If you haven't already done so, explore the new SmartMLS CONNECT. It is very user friendly. It will be replacing the Matrix system. Training is available through the SmartMLS.

Thank you for your continued support of MFCAR.

Best,
Ken D'Arinzo
2022-2023 President, Mid-Fairfield County Association of REALTORS®

Elevate Lead Generation Camp - Brunch & Learn

Did you know?
Online lead generation is one of the fastest ways to grow your business because social media and the online world are where customers are! The average person spends 2 1/2 hours on social media every single day, making this a large pool for you to generate leads from. But it takes knowing how to build a connection and stand out from the crowd to really see results.

- **Struggling with generating leads?**
- **Wondering how to not only generate, but convert?**
- **Feel like you are falling behind on marketing trends?**

Here's your answer
The #1 Lead Generation Boot Camp in Real Estate is coming to MFCAR!

In this high-energy and educational Brunch & Learn opportunity, Elm Street Academy will host you for brunch and coach you on how to capture the attention of consumers, generate more leads and, ultimately, close more business.

Registration is free. Seating is limited. Don't miss out!

Friday, February 24   10:00am   MFCAR Office - 19 Imperial Ave, Westport

On February 10th several MFCAR Board of Directors attended a Leadership Summit sponsored by CTR at the Waters Edge Resort and Spa. Pictured below is Paul Thury, Ken D'Arinzo and guest speaker Ron Phipps.

Thank you to all our members and guests who joined us at Osteria Romana on January 30th at our Cocktail Gathering, Meet & Greet & Installation of our 2023 Officers and Directors.
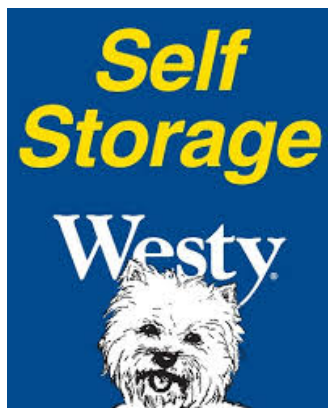
A Very Special Thank You to Our Generous Sponsors

Gold Sponsor MFCAR Affiliate: Lindi Durocher	Bronze Sponsor MFCAR Affiliate: Andy Ross	Bronze Sponsor MFCAR Affiliate: Derrick Martinez
Bronze Sponsor MFCAR Affiliate: Lauren Kinsman	Bronze Sponsor MFCAR Affiliate: William Raccio	Bronze Sponsor MFCAR Supporter: Kathy Elson

RACCIO LAW, LLC

IMPORTANT INFORMATION ON YOUR 2024
CE REQUIREMENTS & DUE DATE

As you know your Continuing Education (CE) is due on even-numbered renewal years and as of this renewal all CE Classes MUST BE COMPLETED 90 DAYS PRIOR TO RENEWING YOUR LICENSE.

- **THE CONNECTICUT DCP HAS ONE MANDATORY CE CLASS FOR THIS RENEWAL which is <u>CT REAL ESTATE AGENCY LAW</u>. In addition you will need to take <u>Nine hours</u> of real estate elective courses.**

- **AS ALWAYS NAR MANDATES ALL REALTORS® MUST TAKE CODE OF ETHICS EVERY 3 YEARS. If you take <u>Code of Ethics it would count as one of your 3 hour elective classes.</u> We are currently in Cycle 7 which runs from 1/1/2022 - 12/31/2024. <u>Login to NAR</u> to check your Code of Ethics Status or give us a call at 203-227-4418 to inquire if you should take Code of Ethics for this CE Cycle.**

- **Alternatively, licensees may opt to pass the 40-question Connecticut CE Examination during the CE cycle. Contact PSI Examination Services (the testing company) directly: 1-800-733-9267 or go to <u>www.psiexams.com</u>. NOTE: When calling PSI to schedule, be sure to specify that you want the "40 Question" exam in order to renew your CT license.**

<u>Salespersons</u>: 12 hours of CE credits must be completed by MARCH 1st, 2024, which is 90 days prior to license expiration date . Salespersons licenses expire annually on May 31st.

<u>Brokers</u>: 12 hours of CE credits must be completed by September 1st, 2024 which is 90 days prior to your new license expiration date of November 30th.

CTR Text Message
Opt-In Form

Please return this completed form to your Engagement Committee member or return directly to Grace@ctrealtors.com

You may also sign-up online at **ctrealtors.com/text**

Full Name: _____

Email: _____

Home Address (include zip code): _____

_____

Mobile Phone: _____

Date: _____

By providing my mobile phone number above, I consent to receive text and pre-recorded electronic messages to my mobile phone from the local association, CT REALTORS® and the National Association of REALTORS®. I further agree to permit the association to update contact information with information provided by any multiple listing service as part and continuation of this consent.

(You may opt-out at any time. Visit ctrealtors.com/text for more info.)

CT REALTORS® Handling Statewide Professional Standards Administration

MFCAR has signed on with the new CT REALTORS® (CTR) Statewide Professional Standards program. You can learn more about timely options for resolving disputes, or how to file an ethics or arbitration complaint by going to **http://ctrealtors.com/complaints**.

There is also a Statewide Citation Policy where Respondents have the option to pay a fine and go to education in lieu of a hearing for certain ethics violations. If you have any questions, email **prostandards@ctrealtors.com**.

IMPORTANT LINKS

MFCAR AFFILIATE	FAST STATS	MILL RATES

ROSTER		
Connecticut License Verification	Real Estate Continuing Education	Code of Ethics Cycles
Check Your Code of Ethics Status	Department of Consumer Protection	Forewarn

MFCAR WEBSITE Documents Forms & Links	Sign up for CTR Text Alerts	Sign up for NAR Text Alerts
REALTOR® Party Mobile Alerts	RPAC	NAR REALTOR® Membership Card
NAR REALTOR® Benefits Program	Coastal Property Owner Brochure	Emeritus Status Application Process

Open House Tour Schedule	Town of Weston Map	Pay MFCAR Dues
Donate to Person To Person	Donate to Malta House	Donate to Food Recovery Network

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