Local Market Update – September 2022A Research Tool Provided by SmartMLS



Wilton

Fairfield County

Single Family		September			Year to Date			
Key Metrics	2021	2022	% Change	Thru 9-2021	Thru 9-2022	% Change		
New Listings	31	27	- 12.9%	371	263	- 29.1%		
Pending Sales	31	20	- 35.5%	318	204	- 35.8%		
Closed Sales	36	24	- 33.3%	309	207	- 33.0%		
Days on Market Until Sale	61	42	- 31.1%	64	45	- 29.7%		
Median Sales Price*	\$892,000	\$975,000	+ 9.3%	\$935,000	\$1,068,000	+ 14.2%		
Average Sales Price*	\$1,059,158	\$1,165,560	+ 10.0%	\$1,067,377	\$1,184,762	+ 11.0%		
Percent of List Price Received*	101.2%	104.3%	+ 3.1%	102.5%	106.9%	+ 4.3%		
Inventory of Homes for Sale	69	53	- 23.2%		_	_		
Months Supply of Inventory	2.0	2.4	+ 20.0%					

Townhouse/Condo	September			Year to Date			
Key Metrics	2021	2022	% Change	Thru 9-2021	Thru 9-2022	% Change	
New Listings	3	5	+ 66.7%	44	35	- 20.5%	
Pending Sales	6	1	- 83.3%	34	29	- 14.7%	
Closed Sales	5	1	- 80.0%	32	29	- 9.4%	
Days on Market Until Sale	57	36	- 36.8%	61	42	- 31.1%	
Median Sales Price*	\$480,000	\$1,050,000	+ 118.8%	\$450,000	\$510,000	+ 13.3%	
Average Sales Price*	\$467,400	\$1,050,000	+ 124.6%	\$452,900	\$534,224	+ 18.0%	
Percent of List Price Received*	98.8%	100.0%	+ 1.2%	99.7%	103.0%	+ 3.3%	
Inventory of Homes for Sale	7	6	- 14.3%		_	_	
Months Supply of Inventory	1.6	2.0	+ 25.0%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.