Local Market Update – July 2022 A Research Tool Provided by SmartMLS

SMART

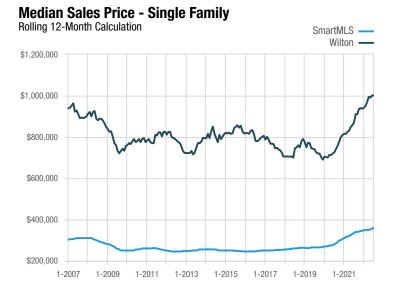
Wilton

Fairfield County

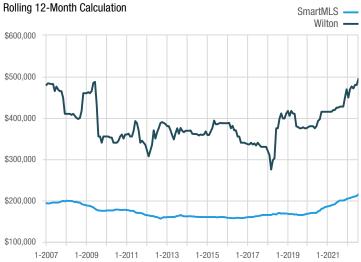
Single Family		July			Year to Date			
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change		
New Listings	37	33	- 10.8%	310	219	- 29.4%		
Pending Sales	31	30	- 3.2%	248	164	- 33.9%		
Closed Sales	47	31	- 34.0%	230	152	- 33.9%		
Days on Market Until Sale	48	33	- 31.3%	68	48	- 29.4%		
Median Sales Price*	\$1,000,000	\$980,000	- 2.0%	\$922,500	\$1,092,500	+ 18.4%		
Average Sales Price*	\$1,156,809	\$1,206,658	+ 4.3%	\$1,056,558	\$1,199,400	+ 13.5%		
Percent of List Price Received*	104.4%	106.4%	+ 1.9%	102.6%	107.2%	+ 4.5%		
Inventory of Homes for Sale	98	63	- 35.7%					
Months Supply of Inventory	2.6	2.6	0.0%					

Townhouse/Condo	July			Year to Date			
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change	
New Listings	8	2	- 75.0%	35	28	- 20.0%	
Pending Sales	3	4	+ 33.3%	24	26	+ 8.3%	
Closed Sales	5	4	- 20.0%	22	26	+ 18.2%	
Days on Market Until Sale	46	26	- 43.5%	66	43	- 34.8%	
Median Sales Price*	\$415,000	\$699,500	+ 68.6%	\$425,000	\$511,000	+ 20.2%	
Average Sales Price*	\$423,400	\$790,375	+ 86.7%	\$441,636	\$533,327	+ 20.8%	
Percent of List Price Received*	101.3%	107.3%	+ 5.9%	99.9%	103.0%	+ 3.1%	
Inventory of Homes for Sale	9	3	- 66.7%			—	
Months Supply of Inventory	2.1	0.8	- 61.9%				

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.