Local Market Update – June 2022 A Research Tool Provided by SmartMLS

SMART

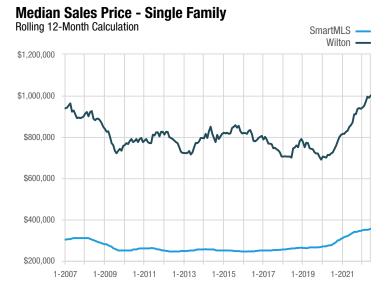
Wilton

Fairfield County

Single Family	June			Year to Date			
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change	
New Listings	61	35	- 42.6%	273	187	- 31.5%	
Pending Sales	53	22	- 58.5%	217	135	- 37.8%	
Closed Sales	50	38	- 24.0%	183	121	- 33.9%	
Days on Market Until Sale	46	35	- 23.9%	73	52	- 28.8%	
Median Sales Price*	\$935,000	\$1,101,500	+ 17.8%	\$875,000	\$1,103,000	+ 26.1%	
Average Sales Price*	\$1,045,164	\$1,187,526	+ 13.6%	\$1,030,810	\$1,197,540	+ 16.2%	
Percent of List Price Received*	104.4%	111.2%	+ 6.5%	102.1%	107.4%	+ 5.2%	
Inventory of Homes for Sale	107	64	- 40.2%			—	
Months Supply of Inventory	2.7	2.6	- 3.7%				

Townhouse/Condo	June			Year to Date			
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change	
New Listings	4	3	- 25.0%	27	27	0.0%	
Pending Sales	6	4	- 33.3%	21	22	+ 4.8%	
Closed Sales	5	7	+ 40.0%	17	22	+ 29.4%	
Days on Market Until Sale	59	39	- 33.9%	72	46	- 36.1%	
Median Sales Price*	\$540,000	\$602,500	+ 11.6%	\$430,000	\$491,500	+ 14.3%	
Average Sales Price*	\$549,800	\$576,214	+ 4.8%	\$447,000	\$486,591	+ 8.9%	
Percent of List Price Received*	97.4%	105.3%	+ 8.1%	99.4%	102.2%	+ 2.8%	
Inventory of Homes for Sale	7	6	- 14.3%				
Months Supply of Inventory	1.5	1.7	+ 13.3%		-		

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.