Local Market Update – April 2022 A Research Tool Provided by SmartMLS

SMART

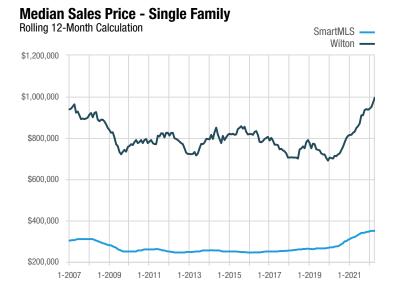
Wilton

Fairfield County

Single Family	April			Year to Date			
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change	
New Listings	62	40	- 35.5%	170	107	- 37.1%	
Pending Sales	33	29	- 12.1%	108	81	- 25.0%	
Closed Sales	32	15	- 53.1%	93	60	- 35.5%	
Days on Market Until Sale	82	70	- 14.6%	93	67	- 28.0%	
Median Sales Price*	\$893,000	\$1,405,000	+ 57.3%	\$830,000	\$1,112,500	+ 34.0%	
Average Sales Price*	\$953,453	\$1,250,370	+ 31.1%	\$950,859	\$1,197,235	+ 25.9%	
Percent of List Price Received*	102.2%	105.2%	+ 2.9%	99.9%	104.4%	+ 4.5%	
Inventory of Homes for Sale	123	52	- 57.7%				
Months Supply of Inventory	3.3	1.8	- 45.5%				

Townhouse/Condo	April			Year to Date		
Key Metrics	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
New Listings	4	7	+ 75.0%	18	21	+ 16.7%
Pending Sales	3	6	+ 100.0%	12	14	+ 16.7%
Closed Sales	3	5	+ 66.7%	11	9	- 18.2%
Days on Market Until Sale	148	12	- 91.9%	84	65	- 22.6%
Median Sales Price*	\$492,000	\$430,000	- 12.6%	\$419,000	\$425,000	+ 1.4%
Average Sales Price*	\$560,000	\$480,200	- 14.3%	\$413,545	\$454,278	+ 9.8%
Percent of List Price Received*	101.0%	100.6%	- 0.4%	99.6%	98.9%	- 0.7%
Inventory of Homes for Sale	10	8	- 20.0%			
Months Supply of Inventory	2.3	2.2	- 4.3%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.