Local Market Update – March 2022 A Research Tool Provided by SmartMLS

SMART

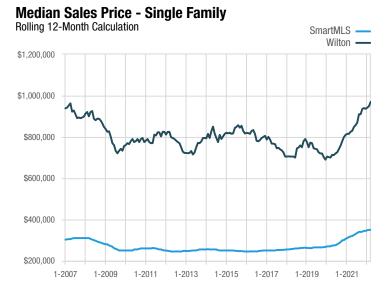
Wilton

Fairfield County

Single Family	March			Year to Date			
Key Metrics	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change	
New Listings	57	36	- 36.8%	108	68	- 37.0%	
Pending Sales	34	20	- 41.2%	75	52	- 30.7%	
Closed Sales	25	13	- 48.0%	61	45	- 26.2%	
Days on Market Until Sale	95	62	- 34.7%	99	66	- 33.3%	
Median Sales Price*	\$830,000	\$1,322,000	+ 59.3%	\$825,000	\$1,025,000	+ 24.2%	
Average Sales Price*	\$1,025,383	\$1,322,346	+ 29.0%	\$949,498	\$1,179,523	+ 24.2%	
Percent of List Price Received*	99.6%	106.8%	+ 7.2%	98.7%	104.1%	+ 5.5%	
Inventory of Homes for Sale	100	45	- 55.0%			-	
Months Supply of Inventory	2.8	1.5	- 46.4%				

Townhouse/Condo	March			Year to Date			
Key Metrics	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change	
New Listings	9	9	0.0%	14	14	0.0%	
Pending Sales	5	6	+ 20.0%	9	8	- 11.1%	
Closed Sales	4	2	- 50.0%	8	4	- 50.0%	
Days on Market Until Sale	63	110	+ 74.6%	59	131	+ 122.0%	
Median Sales Price*	\$212,500	\$600,000	+ 182.4%	\$394,500	\$340,000	- 13.8%	
Average Sales Price*	\$258,750	\$600,000	+ 131.9%	\$358,625	\$421,875	+ 17.6%	
Percent of List Price Received*	99.5%	99.4%	- 0.1%	99.0%	96.7%	- 2.3%	
Inventory of Homes for Sale	10	7	- 30.0%			—	
Months Supply of Inventory	2.4	2.1	- 12.5%		-		

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.