Local Market Update – January 2022A Research Tool Provided by SmartMLS



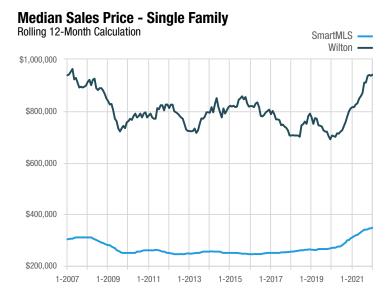
Wilton

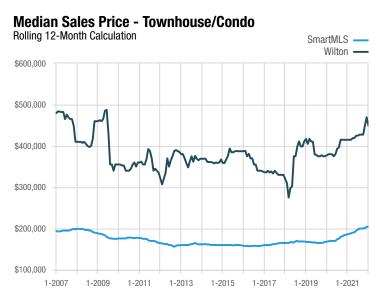
Fairfield County

Single Family		January			Year to Date			
Key Metrics	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change		
New Listings	25	10	- 60.0%	25	10	- 60.0%		
Pending Sales	19	16	- 15.8%	19	16	- 15.8%		
Closed Sales	16	19	+ 18.8%	16	19	+ 18.8%		
Days on Market Until Sale	99	65	- 34.3%	99	65	- 34.3%		
Median Sales Price*	\$897,500	\$937,000	+ 4.4%	\$897,500	\$937,000	+ 4.4%		
Average Sales Price*	\$1,067,277	\$1,072,687	+ 0.5%	\$1,067,277	\$1,072,687	+ 0.5%		
Percent of List Price Received*	96.6%	103.8%	+ 7.5%	96.6%	103.8%	+ 7.5%		
Inventory of Homes for Sale	83	28	- 66.3%		_			
Months Supply of Inventory	2.5	0.9	- 64.0%					

Townhouse/Condo	January			Year to Date			
Key Metrics	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change	
New Listings	3	1	- 66.7%	3	1	- 66.7%	
Pending Sales	3	0	- 100.0%	3	0	- 100.0%	
Closed Sales	1	1	0.0%	1	1	0.0%	
Days on Market Until Sale	63	132	+ 109.5%	63	132	+ 109.5%	
Median Sales Price*	\$615,000	\$232,500	- 62.2%	\$615,000	\$232,500	- 62.2%	
Average Sales Price*	\$615,000	\$232,500	- 62.2%	\$615,000	\$232,500	- 62.2%	
Percent of List Price Received*	97.8%	96.9%	- 0.9%	97.8%	96.9%	- 0.9%	
Inventory of Homes for Sale	8	3	- 62.5%	_	_	_	
Months Supply of Inventory	2.0	0.9	- 55.0%			_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.