Local Market Update – December 2021 A Research Tool Provided by SmartMLS

SMART

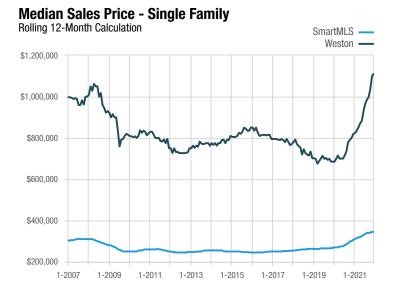
Weston

Fairfield County

Single Family		December			Year to Date			
Key Metrics	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change		
New Listings	14	8	- 42.9%	358	289	- 19.3%		
Pending Sales	22	15	- 31.8%	315	236	- 25.1%		
Closed Sales	28	19	- 32.1%	297	245	- 17.5%		
Days on Market Until Sale	94	82	- 12.8%	114	57	- 50.0%		
Median Sales Price*	\$934,000	\$1,088,000	+ 16.5%	\$819,000	\$1,110,000	+ 35.5%		
Average Sales Price*	\$1,056,286	\$1,194,719	+ 13.1%	\$910,527	\$1,197,920	+ 31.6%		
Percent of List Price Received*	99.4%	102.4%	+ 3.0%	97.9%	102.5%	+ 4.7%		
Inventory of Homes for Sale	59	32	- 45.8%					
Months Supply of Inventory	2.2	1.6	- 27.3%					

Townhouse/Condo		December			Year to Date	
Key Metrics	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale			—			_
Median Sales Price*			—			
Average Sales Price*			—			_
Percent of List Price Received*			—			
Inventory of Homes for Sale	0	0	0.0%			_
Months Supply of Inventory			_			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.