## Local Market Update – October 2021 A Research Tool Provided by SmartMLS

# **SMART**

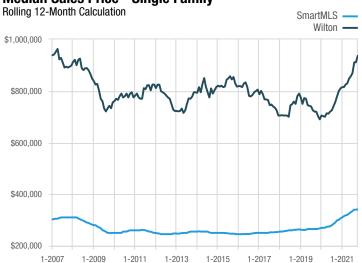
### Wilton

#### **Fairfield County**

Single Family	October			Year to Date			
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change	
New Listings	42	15	- 64.3%	480	386	- 19.6%	
Pending Sales	43	18	- 58.1%	337	340	+ 0.9%	
Closed Sales	47	26	- 44.7%	311	336	+ 8.0%	
Days on Market Until Sale	103	56	- 45.6%	112	63	- 43.8%	
Median Sales Price*	\$849,000	\$1,110,000	+ 30.7%	\$800,000	\$945,000	+ 18.1%	
Average Sales Price*	\$949,074	\$1,162,781	+ 22.5%	\$877,022	\$1,075,422	+ 22.6%	
Percent of List Price Received*	98.8%	98.2%	- 0.6%	97.8%	102.2%	+ 4.5%	
Inventory of Homes for Sale	132	59	- 55.3%			—	
Months Supply of Inventory	4.1	1.8	- 56.1%				

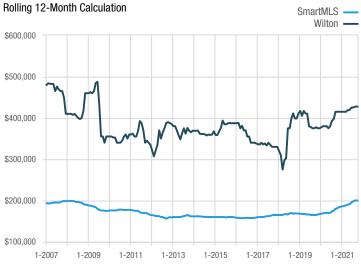
Townhouse/Condo	October			Year to Date			
Key Metrics	2020	2021	% Change	Thru 10-2020	Thru 10-2021	% Change	
New Listings	3	0	- 100.0%	54	44	- 18.5%	
Pending Sales	5	1	- 80.0%	33	35	+ 6.1%	
Closed Sales	7	3	- 57.1%	32	35	+ 9.4%	
Days on Market Until Sale	80	33	- 58.8%	87	58	- 33.3%	
Median Sales Price*	\$460,000	\$469,000	+ 2.0%	\$412,500	\$469,000	+ 13.7%	
Average Sales Price*	\$481,500	\$426,000	- 11.5%	\$415,281	\$450,594	+ 8.5%	
Percent of List Price Received*	99.8%	101.2%	+ 1.4%	97.0%	99.8%	+ 2.9%	
Inventory of Homes for Sale	14	5	- 64.3%				
Months Supply of Inventory	4.8	1.3	- 72.9%				

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



#### Median Sales Price - Single Family

### Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.