## **Local Market Update – September 2021**A Research Tool Provided by SmartMLS



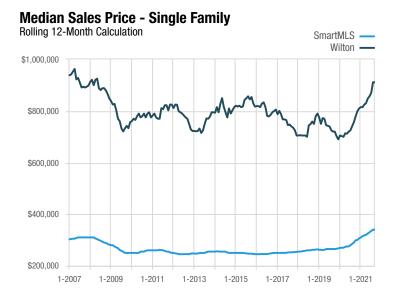
## Wilton

## **Fairfield County**

Single Family		September			Year to Date			
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change		
New Listings	47	31	- 34.0%	438	371	- 15.3%		
Pending Sales	52	32	- 38.5%	294	322	+ 9.5%		
Closed Sales	42	36	- 14.3%	264	310	+ 17.4%		
Days on Market Until Sale	89	61	- 31.5%	113	63	- 44.2%		
Median Sales Price*	\$890,000	\$892,000	+ 0.2%	\$783,750	\$935,715	+ 19.4%		
Average Sales Price*	\$914,586	\$1,061,381	+ 16.1%	\$864,195	\$1,068,095	+ 23.6%		
Percent of List Price Received*	100.1%	101.4%	+ 1.3%	97.6%	102.5%	+ 5.0%		
Inventory of Homes for Sale	143	65	- 54.5%			_		
Months Supply of Inventory	4.8	1.9	- 60.4%			<u></u>		

Townhouse/Condo		September			Year to Date			
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change		
New Listings	6	3	- 50.0%	51	44	- 13.7%		
Pending Sales	5	6	+ 20.0%	28	34	+ 21.4%		
Closed Sales	5	5	0.0%	25	32	+ 28.0%		
Days on Market Until Sale	134	57	- 57.5%	89	61	- 31.5%		
Median Sales Price*	\$485,000	\$480,000	- 1.0%	\$410,000	\$450,000	+ 9.8%		
Average Sales Price*	\$523,000	\$467,400	- 10.6%	\$396,740	\$452,900	+ 14.2%		
Percent of List Price Received*	96.2%	98.8%	+ 2.7%	96.3%	99.7%	+ 3.5%		
Inventory of Homes for Sale	19	7	- 63.2%		_	_		
Months Supply of Inventory	7.1	1.6	- 77.5%			_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.