Local Market Update – June 2021A Research Tool Provided by SmartMLS



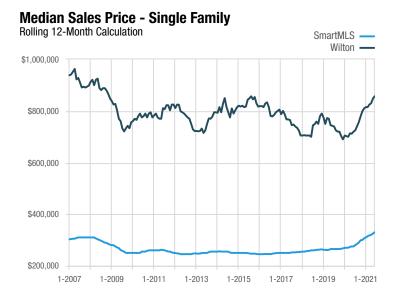
Wilton

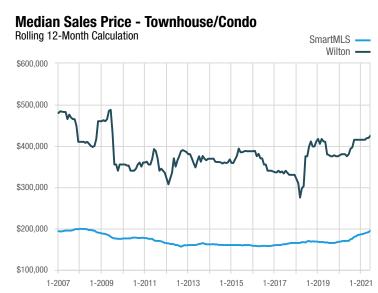
Fairfield County

Single Family		June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change		
New Listings	88	60	- 31.8%	291	275	- 5.5%		
Pending Sales	56	57	+ 1.8%	133	224	+ 68.4%		
Closed Sales	34	50	+ 47.1%	107	183	+ 71.0%		
Days on Market Until Sale	174	46	- 73.6%	143	73	- 49.0%		
Median Sales Price*	\$797,500	\$935,000	+ 17.2%	\$749,000	\$875,000	+ 16.8%		
Average Sales Price*	\$918,097	\$1,045,164	+ 13.8%	\$820,329	\$1,030,810	+ 25.7%		
Percent of List Price Received*	96.6%	104.4%	+ 8.1%	95.6%	102.1%	+ 6.8%		
Inventory of Homes for Sale	198	97	- 51.0%		_			
Months Supply of Inventory	9.1	2.4	- 73.6%					

Townhouse/Condo	June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change	
New Listings	8	4	- 50.0%	36	27	- 25.0%	
Pending Sales	3	7	+ 133.3%	13	22	+ 69.2%	
Closed Sales	4	5	+ 25.0%	11	17	+ 54.5%	
Days on Market Until Sale	61	59	- 3.3%	83	72	- 13.3%	
Median Sales Price*	\$509,000	\$540,000	+ 6.1%	\$230,000	\$430,000	+ 87.0%	
Average Sales Price*	\$473,250	\$549,800	+ 16.2%	\$324,500	\$447,000	+ 37.8%	
Percent of List Price Received*	96.3%	97.4%	+ 1.1%	95.8%	99.4%	+ 3.8%	
Inventory of Homes for Sale	23	6	- 73.9%		_	_	
Months Supply of Inventory	12.0	1.3	- 89.2%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.