

JUNE 2021 Newsletter

<u>JULY</u>

21 - <u>UNDERSTANDING AND PREVENTING BIAS</u> <u>IN REAL ESTATE CE CLASS</u> 9:30 AM - 12:30 PM - <mark>ZOOM</mark>

22 – CTR State Board of Directors Meeting @ Aqua Turf - 10:00 AM

28 - <u>UNDERSTANDING AND PREVENTING BIAS</u> <u>IN REAL ESTATE CE CLASS</u> 9:30 AM - 12:30 PM - <mark>ZOOM</mark>

AUGUST

1 - 3 Professional Standards Seminar (Zoom) (see article in Carol's News below) 9:00 AM – 12:00 PM

4 - <u>CT REAL ESTATE LAW FOR BROKERS &</u> <u>SALESPERSONS CE CLASS</u> 9:30 AM - 12:30 PM - <mark>ZOOM</mark>

5 – AE/picnic – Bristol, CT - 11:00 AM

18 - <u>CODE OF ETHICS CE CLASS</u> 9:30 AM - 12:30 PM - <mark>ZOOM</mark>

20 –MFCAR Board of Directors Meeting Zoom 10:00 AM - (if needed)

22 – 24 – NAR Leadership Meetings/Chicago, IL (AE and 2022 President)

25 - <u>CT REAL ESTATE LAW FOR BROKERS &</u> <u>SALESPERSONS CE CLASS</u> 9:30 AM - 12:30 PM - <mark>ZOOM</mark>

See below for additional CE Classes.

President's Update



Dear MFCAR Members,

We are pleased to announce that MFCAR will be offering Principles & Practices of Real Estate Pre-Licensing Course online with instructor Paul Thury, running September – November 2021. If you know of anyone interested in taking the class, please call the office for more information.

Carol Heins, President Elect Ken D'Arinzo and I had the honor of presenting the annual \$500 MFCAR scholarships in June. We were so impressed with these amazing high school students who show incredible educational focus and are motivated to give back to the community. It was a pleasure to meet them and to be a part of their bright futures.

Ken, Carol & I just returned from Crystal Springs Resort in New Jersey for a CTR Leadership Conference. We had the honor of meeting with NAR 2021 President Charlie Oppler to hear about current issues and future NAR initiatives. Other speakers included Kim Allard, 2022 NAR Region 1 Vice President (New England), Daniel Thomas, CT REALTORS® 2021 Chair of Communications, and Linda Page.

Remember to use **#mfcarmovingtogether** for all of your social media postings and show your commitment to being a local REALTOR® in our area – whether it is a contribution to the community or helping clients.

Nadine Tanen 2021 MFCAR President

- JUNE NEW MEMBERS
- 2022 CE REQUIREMENTS
- <u>CE CLASS SCHEDULE</u>

FAST Stats

MFCAR Board Stats Report June
2021



Do you know anyone looking to

- Fairfield June 2021
- Norwalk June 2021
- Weston June 2021
- Westport June 2021
- Wilton June 2021

<u>Carol's News</u>

<u>CTR is offering a</u> <u>Professional</u> <u>Standards Seminar</u>



If you would like to be begin

the process of obtaining your PSCS designation (Professional Standards Certification Specialist) CTR is offering this overview class on September 13th from 9:00 – 12:00 p.m. The class is approved for 3 elective hours of CE and meets the requirements for the NAR Code of Ethics training.

In order to get the CE credit members must attend the entire time. NO EXCEPTIONS. There is no charge for the class. This is a zoom class. Taking this class would enable you to be part of our Grievance Committee.

If you are interested, please contact me through my email <u>carolheins@mfcar.com</u> or at the office (203) 227-4418 and I will register you for the class.

ETHICS CORNER

Case #12-15: Links to Other Websites

(Adopted April, 1998. Revised May, 2017.)

REALTOR® A, in building out her firm's Facebook page, decided to include a link to all the listings in her city on Realtor.com.

REALTOR® B, a competing broker in the same community, happened upon REALTOR® A's Facebook page, and discovered the link to Realtor.com which included REALTOR® B's listings.

REALTOR® B immediately filed an ethics complaint with the local Association of REALTORS® alleging that REALTOR® A had violated Article 12 of the Code of Ethics as interpreted by Standard of Practice 12-4. Following review by the Association's Grievance Committee, the complaint was scheduled for a hearing before a Hearing Panel of the Professional Standards Committee.

At the hearing, REALTOR® B argued that by providing a link to the listings on Realtor.com, REALTOR® A was advertising without authority all the listings in the local MLS on her firm's Facebook page.

REALTOR® A countered saying that links are merely a method of "pointing" or "referring" to another site; that the information had not been altered nor had any information been deleted; and that people who view links to websites

take a Principles & Practices Class?

Let them know our Zoom Principles & Practices classes will be held:

Mondays & Wednesdays From: 9:00 AM – 12:00 PM

September 8, 13, 15, 20, 22, 27, 29 October 4, 6, 11, 13, 18, 20, 25, 27 November 1, 3, 8, 10, 15 Final Exam November 22

Classes will be instructed by longtime MFCAR member, Paul Thury.

<u>Click here</u> for the class flyer/registration form. Return completed registration forms to <u>mfcar@mfcar.com</u>.

MFCAR COMMITTEE OPPORTUNITY

Join one of our committees and help us plan a fantastic 2021! Volunteers are needed for the following committees:

- Affiliate
- Communications
- Education
- Giving Back
- Grassroots/Legislative/Political Affairs
- Grievance
- Membership
- Professional Standards
- Program/Hospitality
- RPAC (Political Fundraising)
- Social Media
- YPN (Young Professionals Network)

If you are interested in serving on a committee, please <u>click here for our 2021 Committee</u> <u>Application.</u> Please email Carol if you have questions, return completed forms to <u>carolheins@mfcar.com</u> or fax to 203-226-7390.



Join Tiger for a free ZOOM Seminar

What to Expect When We're Inspecting

A Seminar for New and Interested REALTORS® with Joe DeLaurentis, Jr

understand that.

After hearing all relevant testimony, the Hearing Panel went into executive session and concluded that by linking to a website which contained other REALTORS®' listings, REALTOR® A had not engaged in unauthorized advertising and had not violated Article 12.

Complaint Process

If you have a complaint about another agent please email or call me to discuss. MFCAR has a complaint process which we have outlined on our website.

https://mfcar.com/complaint-processes/

Carol Heins Associate Executive MFCAR 203-227-4418 carolheins@mfcar.com

Remember to Sign Up for Text Alerts

Lawmakers are still considering a proposed new buyers conveyance tax. Listen to how and why this issue matters. CTR will alert you when additional action is needed. If you haven't already, register for the CTR Text Alert System at ctrealtors.com/text.



Wednesday, July 21, 2021 12:00 PM -1:00 PM

You bring your lunch, we'll raffle a Chipotle Gift Card!

- Connecticut Home Inspection Standards.
- What are the scope and limitations of a home inspection?
- What environmental tests to order?
- What to look for when referring a home inspector?
- How to prepare your clients for inspection day.



Your REALTORS® Commitment to Excellence (C2EX) journey has begun!

Did you know that completing your C2EX endorsement before December 31, 2021 fulfills NAR's Code of Ethics training requirement for the current cycle?

Keep the momentum going, at no additional cost, by completing the Client Services Competency—It's as easy as 1, 2, 3...

1. Log in to C2EX.realtor and start with the Client Service Assessment, found under the "Learning" tab in the top right corner of your screen on desktop/laptop. On mobile, the "Learning" tab is available on the bottom of your screen.

2. Complete your customized Client Services Learning path. Based on the results of your Assessment, you may qualify to test out of certain courses. "Learning" path is in the same place where you completed the Assessment.



3. Complete the assigned Client Service Tasks listed under the "Tasks" tab on the top right corner of your screen on desktop/laptop. On mobile, the "Tasks" tab is available on the bottom of your screen. Filter by type, and select "C2EX Required," then filter by competency, and select "Client Service."

2021 Raymond Gates Scholarship Recipients



Ian Nicholas is a 2021 graduate of New Canaan High School. He will attend Syracuse University in the fall majoring in Broadcast and Digital Journalism. Ian is the son of Janice Perna-Nicholas, a REALTOR® with Coldwell Banker Riverside in Westport and a member of the Mid-Fairfield County Association.



Camryn Zukowski graduated from Staples High School this year. She plans to attend the University of New Hampshire Durham to pursue a Bachelor's degree in Nursing. Camryn is the daughter of REALTOR® Heather Hendrickson with William Pitt Sotheby's in Westport and a member of the Mid-Fairfield County Association.



Alexander Cameron - Wilton High School Pictured with Nadine Tanen - MFCAR 2021 President & Ken D'Arinzo - MFCAR President Elect

2021 MFCAR Scholarship Recipients



Aidan Kyle - Weston High School Pictured with Nadine Tanen - MFCAR 2021 President & Ken D'Arinzo - MFCAR President Elect



Kaitlyn Reid - Brien McMahon High School Pictured with Carol Heins - MFCAR Associate Executive



Alex Zelman - Norwalk High School Pictured with Nadine Tanen - MFCAR 2021 President & Ken D'Arinzo - MFCAR President Elect

Licensing & Continuing Education Information

State of CT Continuing Education Requirements for Salespersons and Brokers Every two years, the CT DCP's Real Estate Commission requires licensees to complete a minimum of 12 hours of continuing education (CE). **Continuing Education is due on the even-numbered renewal years** and must be completed PRIOR to renewing your license in all even-numbered years.

For 2022: The State of CT DCP has announced that a 100% audit will be performed on all Salespersons and Brokers licensed in CT to determine that all licensees have completed and satisfied their requirements.

To meet CT & NAR's requirements MFCAR recommends you take:

- Mandatory for CT Must be taken Live Virtual or in Person Only.
- 1. CT Real Estate Law for Brokers & Salespersons
- 2. Understanding and Preventing Racial Bias in Real Estate
- One Elective of your choice Can be taken, Live, Live Virtual or online.
- Mandatory for NAR Can be taken, Live, Live Virtual or online.
- 1. Code of Ethics

MFCAR Zoom Classes are live virtual and have limited enrollment per class. Registrants should join the virtual class via computer, laptop or iPad/tablet with a working camera and microphone. They should log into the class by 9:20 in case they run into technical issues, it will give them time to resolve them. <u>All registrants will be placed in a waiting room until the instructor is ready to start the class.</u>

FOR THE ENTIRE CLASS DURATION STUDENTS MUST APPEAR:

- LIVE ON-SCREEN PAYING ATTENTION TO THE INSTRUCTOR
- PLEASE BE AWAKE & ALERT
- YOU MUST LOOK INTO THE CAMERA WE NEED TO SEE YOUR FACE NOT THE TOP OF YOUR HEAD
- NOT DRIVING IN THE CAR

FAILURE TO DO SO WILL RESULT IN BEING DROPPED FROM THE CLASS WITHOUT CE CREDIT OR CLASS CREDIT.

The class link will be emailed to all registrants the day before class to the email used during registration. If you have multiple email accounts please check them all for the link. Please check your junk/spam folder if you can't find it. Additionally, the link will be sent out again around 9:00 AM the morning of the class. If you have trouble accessing the class, please call 203-227-4418 for assistance.

At time of registration email us a picture of the front of your driver's license for identification verification. Email to <u>mfcar@mfcar.com</u>. CE Certificates will not be emailed out until a picture of your driver's license is received.

MFCAR Members: Online registration preferred. Online Registration uses the same system to pay your MFCAR dues online. Login = NRDS# - Password = Last name (only first letter is capitalized i.e., Smith) Don't know your NRDS # <u>Look up your NRDS # Here</u>. Fax credit card registrations to 203-226-7390 or Email to <u>mfcar@mfcar.com</u>. Questions email <u>mfcar@mfcar.com</u> or call 203-227-4418.

Printable Class Schedule

We will email you a link to the ZOOM CE class 30 minutes prior to the class.

July MANDATORY CE Classes Understanding and Preventing Bias in Real Estate

The course will provide you with the racial history of what has taken place within the real estate industry - with insights into where we have been, where we are now and the work we have yet to accomplish. CT REALTORS® owns this course and does not consent to any video or audio taping of any portion of the course materials. Violators may be fined up to \$10,000.00.

UNDERSTANDING AND PREVENTING BIAS IN REAL ESTATE CE CLASS

WEDNESDAY, JULY 21st - <u>8 Spots Left</u> 9:30 AM – 12:30 PM

Instructed by: Kim-Marie Mullin

Click to Register

UNDERSTANDING AND PREVENTING BIAS IN REAL ESTATE CE CLASS

WEDNESDAY, JULY 28th 9:30 AM – 12:30 PM

Instructed by: Paul Thury

Click to Register

AUGUST & SEPTEMBER ZOOM CE CLASSES

CT REAL ESTATE LAW FOR BROKERS AND SALESPERSONS CE CLASS

WEDNESDAY, AUGUST 4 - 9 Spots Left 9:30 am – 12:30 pm

Instructed by: Kim-Marie Mullin

CODE OF ETHICS CE CLASS

WEDNESDAY, AUGUST 18 9:30 am – 12:30 pm

Instructed by: Kim-Marie Mullin

Click to Register

Click to Register

CT REAL ESTATE LAW FOR BROKERS AND SALESPERSONS CE CLASS WEDNESDAY, AUGUST 25 9:30 am – 12:30 pm Instructed by: Kim-Marie Mullin Click to Register	CODE OF ETHICS CE CLASS WEDNESDAY, SEPTEMBER 1 9:30 am – 12:30 pm Instructed by: Kim-Marie Mullin Click to Register
UNDERSTANDING AND PREVENTING BIAS IN REAL ESTATE CE CLASS WEDNESDAY, SEPTEMBER 8 9:30 am – 12:30 pm Instructed by: Kim-Marie Mullin Click to Register	CT REAL ESTATE LAW FOR BROKERS AND SALESPERSONS CE CLASS WEDNESDAY, SEPTEMBER 15 9:30 am – 12:30 pm Instructed by: Kim-Marie Mullin Click to Register
CODE OF ETHICS CE CLASS WEDNESDAY, SEPTEMBER 22 9:30 am – 12:30 pm Instructed by: Kim-Marie Mullin Click to Register	CT REAL ESTATE LAW FOR BROKERS AND SALESPERSONS CE CLASS WEDNESDAY, SEPTEMBER 29 9:30 am – 12:30 pm Instructed by: Kim-Marie Mullin Click to Register
ELECTIVE CE CLASSES	
REAL ESTATE SAFETY MATTERS TUESDAY, SEPTEMBER 28 9:30 am – 12:30 pm Instructed by: Kim-Marie Mullin	PRINCIPLES OF SURVEYING WEDNESDAY, OCTOBER 6 9:30 am - 12:30 pm Instructed by: Daniel Laferriere, P.L.S.

Click to Register

SMART AGENTS SMART CLIENTS

THURSDAY, OCTOBER 7 9:30 AM - 12:30 PM

Instructed by: Brian Backman

HOMESNAP

Click to

Register

THURSDAY, OCTOBER 14 9:30 AM - 12:30 PM

Instructed by: Brian Backman

Click to Register Click to Register

IMPORTANT LINKS

MFCAR Affiliate Members Department of Consumer Protection Connecticut License Verification CTR Attorneys Code of Ethics Cycles Check Your Code of Ethics Status NAR REALTOR® Membership Card CTR REALTOR® Member Benefits NAR REALTOR® Benefits Program MFCAR FALL PRINCIPLES & PRACTICES CLASS Coastal Property Owner Brochure CTR Text Alerts NAR Text Alerts REALTOR® Party Mobile Alerts RPAC RPAC Invest Documents/Forms/Links MFCAR Website MFCAR Complaint Process Emeritus Status Application Process 2022 CE Requirements



