Local Market Update – May 2021A Research Tool Provided by SmartMLS



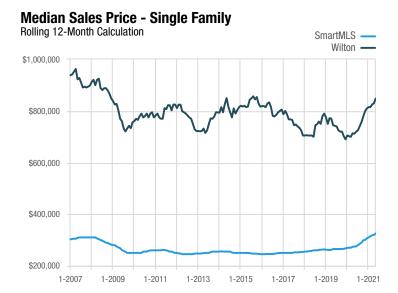
Wilton

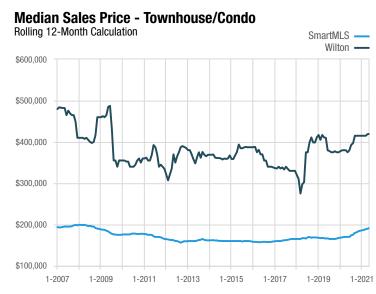
Fairfield County

Single Family	May			Year to Date			
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change	
New Listings	48	43	- 10.4%	203	215	+ 5.9%	
Pending Sales	24	57	+ 137.5%	77	167	+ 116.9%	
Closed Sales	20	40	+ 100.0%	73	133	+ 82.2%	
Days on Market Until Sale	101	60	- 40.6%	128	83	- 35.2%	
Median Sales Price*	\$693,500	\$1,050,000	+ 51.4%	\$720,000	\$870,000	+ 20.8%	
Average Sales Price*	\$766,025	\$1,198,754	+ 56.5%	\$774,793	\$1,025,414	+ 32.3%	
Percent of List Price Received*	93.5%	104.4%	+ 11.7%	95.2%	101.3%	+ 6.4%	
Inventory of Homes for Sale	179	99	- 44.7%		_		
Months Supply of Inventory	9.5	2.5	- 73.7%				

Townhouse/Condo		May			Year to Date			
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change		
New Listings	3	5	+ 66.7%	28	23	- 17.9%		
Pending Sales	3	3	0.0%	10	15	+ 50.0%		
Closed Sales	2	1	- 50.0%	7	12	+ 71.4%		
Days on Market Until Sale	60	12	- 80.0%	95	78	- 17.9%		
Median Sales Price*	\$177,500	\$301,000	+ 69.6%	\$180,000	\$394,500	+ 119.2%		
Average Sales Price*	\$177,500	\$301,000	+ 69.6%	\$239,500	\$404,167	+ 68.8%		
Percent of List Price Received*	93.6%	107.9%	+ 15.3%	95.5%	100.2%	+ 4.9%		
Inventory of Homes for Sale	21	11	- 47.6%			_		
Months Supply of Inventory	9.7	2.6	- 73.2%		<u></u>			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.