

### **FEBRUARY CALENDAR**

**24 - [Registration opens for NAR'S  
Legislative Conference & Trade Expo](#)**

### **MARCH CALENDAR**

**3 - [Business In Transition: Topics &  
Trends for 2021 ZOOM Lunch & Learn](#)  
[11:30AM - 1:00 PM](#)**

**17 - [ZOOM 101 with Kim-Marie Mullin](#)  
[Lunch & Learn 11:30AM - 1:00 PM](#)**

**19 - 10:00 MFCAR BOD Mtg.  
22 - 24 - AEI Conference – Zoom Mtg.  
25 - CTR BOD Mtg/Hartford**

**[MFCAR Office Visit Guidelines](#)**

**[January New Members](#)**

**[2022 CE Classes Requirements](#)**

**[Ethics Corner](#)**

### **FAST Stats**

**[MFCAR Board Stats Report January 2021](#)**

**[Fairfield January 2021](#)**

**[Norwalk January 2021](#)**

**[Weston January 2021](#)**

**[Westport January 2021](#)**

**[Wilton January 2021](#)**

### **Carol's News**

NAR announced the release of a new interactive training platform designed to help combat discrimination in America's real estate market - made available at no cost to real estate professionals throughout the country. Check it out on NAR's website - [Fairhaven](#).



Congratulations to Nadine Tanen our 2021 MFCAR President, was one of the 76 REALTORS® in Connecticut for completing the new fair housing training simulation for

### **President's Update**

Thank you to those who attended the MFCAR's first General Membership Meeting on February 17<sup>th</sup> with guest speaker and facilitator, Kim-Marie Mullin highlighting the "Top Ten ways to not waste time and money in 2021".



On March 3<sup>rd</sup> at noon join our FREE lunch and learn program "Business in Transition - topics and trends for 2021" featuring nationally recognized speakers Adorna Carroll, Marki Lemons Rhyal, Job Hammond & Richard Silva. In this environment of "Business Unusual" what has emerged are new and innovative methods, techniques, tools and strategies to get our work done.

Looking ahead to Continuing Education requirements: "Understanding and Preventing Racial Bias in Real Estate" - This is a three-hour mandatory course to meet a continuing education requirement for real estate license renewal in Connecticut. The course will provide you with the racial history of what has taken place within the real estate industry - with insights into where we have been, where we are now and the work we have yet to accomplish. The course covers implicit bias, microaggressions, important lessons from real estate testing on Long Island and Boston, and exercises to assist you with fair housing conversations with buyers and sellers.

Remember to use [#mfcarmovingtogether](#) for all of your social media postings and show your commitment to being a local REALTOR® in our area - whether it is a contribution to the community or helping clients.

Nadine Tanen  
2021 MFCAR President

**2021 Gates Scholarship  
Applications**

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**MFCAR 2021 Membership Dues**  
Invoices were emailed to all MFCAR members in early December. They were sent from [Anissa@MFCAR.com](mailto:Anissa@MFCAR.com). Payment was due by 1/31/2021.

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**MFCAR COMMITTEE OPPORTUNITY**  
Join one of our committees and help us plan a fantastic 2021! Volunteers are needed for the following committees:

- Affiliate
- Communications
- Education
- Giving Back
- Grassroots/Legislative/Political Affairs
- Grievance
- Membership
- Professional Standards
- Program/Hospitality
- RPAC (Political Fundraising)
- Social Media
- YPN (Young Professionals Network)

If you are interested in serving on a committee, please [click here for our 2021 Committee Application](#). Please email Carol if you have questions, return completed forms to [carolheins@mfc.com](mailto:carolheins@mfc.com) or fax to 203-226-7390.

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**Important Reminder Re: Complaints**  
If you have a complaint about another agent please email or call me to discuss. MFCAR has a complaint process which we have outlined on our website.  
<https://mfc.com/complaint-processes/>

Carol Heins  
Associate Executive  
MFCAR  
203-227-4418  
[carolheins@mfc.com](mailto:carolheins@mfc.com)



The 2021 Gates Scholarship applications are now available online! Get more info on who is eligible, additional qualification criteria and access the online application system at [www.ctrealtors-care.org/scholarships](http://www.ctrealtors-care.org/scholarships). The application deadline is **April 12**.

Attention Connecticut REALTORS®

There are hundreds, if not thousands, of bills CTR reviews annually and many can impact real estate. Please take a moment if you are not already registered for CTR's text alert system. Get real time, breaking news of legislation needing your immediate action, you can sign up by texting CTR to 52886 or sign up at [ctrealtors.com/text](http://ctrealtors.com/text) (then respond to the text verification).



Regards,  
CT REALTORS®

Thank you to everyone who joined us on February 17th, for our first Zoom General Membership Meeting of 2021. Our guest speaker and facilitator, Kim-Marie Mullin presented "Top Ten ways to Not Waste Time and Money in 2021".



[Click here if you'd like to view the meeting powerpoint.](#)

## **MARCH ZOOM LUNCH & LEARNS**

**Business In Transition:  
Topics & Trends For 2021**

**Wednesday, March 3rd  
11:30AM - 1:00 PM**

In this environment of "Business Unusual" what has emerged are new and innovative methods, techniques, tools and strategies to get our work done.

**ZOOM 101 with Kim-Marie Mullin**

**Wednesday, March 17th  
11:30AM - 1:00 PM**

Do you have Zoom anxiety? Don't worry, you are not alone. Being forced to work remotely, due to the pandemic, has had it's pros and cons for real estate agents. One of the drawbacks was that you were expected to know how to use video

Adorna Carroll is the moderator for this timely discussion of new and creative ways to do business in the Covid 19 era. Adorna is a Broker, educator, speaker and course author who delivers leadership programs and advanced skill courses all over North America.

We invite you to sit in as Adorna moderates this recorded discussion featuring 3 leaders in the real estate industry, Marki Lemons Ryhal, Job Hammond and Richard Silver.

conferencing platforms that you may never have used before. With no training offered, it could become confusing and overwhelming. MFCAR recognized this and designed a special Lunch & Learn to help you get a better understanding of how to use Zoom. Join KMM on March 17th to learn how to properly navigate Zoom so you will be more confident and comfortable in meetings and trainings going forward.  
**#mfcarmovingtogether**

[Click Here to Register](#)

[Click Here to Register](#)



**RPR**<sup>®</sup> REALTORS  
PROPERTY  
RESOURCE

### [NAR President Charlie Oppler Covers Highlights of New RPR](#)

For just over a decade, REALTORS<sup>®</sup> have relied on RPR to give them access to real estate data, powerful tools, and client-friendly reports. The new, "refreshed" version, going live on February 24, offers the same excellent features REALTORS<sup>®</sup> have come to expect, but with many new elements and enhancements. And it's all been created with one user in mind-the REALTOR<sup>®</sup>.



## **IMPORTANT LINKS**

[Department of Consumer Protection](#)

[Connecticut License Verification](#)

[CTR Attorneys](#)

[Code of Ethics Cycles](#)

[Check Your Code of Ethics Status](#)

[NAR REALTOR<sup>®</sup> Membership Card](#)

[CTR REALTOR<sup>®</sup> Member Benefits](#)

[NAR REALTOR<sup>®</sup> Benefits Program](#)

[Emeritus Status Application Process](#)

[CTR Text Alerts](#)

[NAR Text Alerts](#)

[REALTOR<sup>®</sup> Party Mobile Alerts](#)

[RPAC](#)

[Documents/Forms/Links](#)

[MFCAR Website](#)

[MFCAR Complaint Process](#)

