## Local Market Update – November 2020 A Research Tool Provided by SmartMLS

# **SMART**

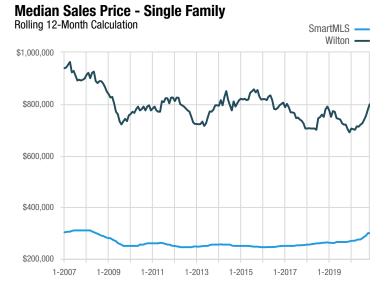
## Wilton

#### **Fairfield County**

Single Family	November			Year to Date		
Key Metrics	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
New Listings	21	16	- 23.8%	453	501	+ 10.6%
Pending Sales	24	32	+ 33.3%	217	373	+ 71.9%
Closed Sales	14	46	+ 228.6%	206	358	+ 73.8%
Days on Market Until Sale	91	84	- 7.7%	113	108	- 4.4%
Median Sales Price*	\$536,000	\$845,000	+ 57.6%	\$697,500	\$800,500	+ 14.8%
Average Sales Price*	\$566,429	\$870,922	+ 53.8%	\$767,601	\$875,479	+ 14.1%
Percent of List Price Received*	102.2%	99.3%	- 2.8%	96.1%	98.0%	+ 2.0%
Inventory of Homes for Sale	180	94	- 47.8%			
Months Supply of Inventory	9.4	2.8	- 70.2%			

Townhouse/Condo		November			Year to Date	
Key Metrics	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
New Listings	0	3	—	37	58	+ 56.8%
Pending Sales	1	9	+ 800.0%	21	42	+ 100.0%
Closed Sales	1	5	+ 400.0%	19	37	+ 94.7%
Days on Market Until Sale	22	126	+ 472.7%	68	92	+ 35.3%
Median Sales Price*	\$258,000	\$415,000	+ 60.9%	\$372,000	\$415,000	+ 11.6%
Average Sales Price*	\$258,000	\$452,300	+ 75.3%	\$335,653	\$420,284	+ 25.2%
Percent of List Price Received*	103.6%	<b>99.6</b> %	- 3.9%	97.2%	97.4%	+ 0.2%
Inventory of Homes for Sale	11	6	- 45.5%			
Months Supply of Inventory	5.3	1.7	- 67.9%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.