

January 2021 Newsletter

FEBRUARY CALENDAR

- 2 -10:00 A.M. AE Meeting Zoom
- 8 9:00 A.M. Pgm Com Meeting Zoom
- 9 -10:00 A.M. AE Meeting Zoom

15 - President's Day- MFCAR Closed

17 - 10:00 A.M. MFCAR General Meeting

Top 10 Ways to not Waste Time and

Money in 2021

19 -10:00 A.M. MFCAR BOD Meeting

23 - 10:00 A.M. AE Meeting - ZOOM

23 - Bradford Tax ZOOM Tax Reduction

Seminar 10:00 AM - 11:15 AM

24 - Registration Opens for DC Meetings

MFCAR Office Visit Guidelines December New Members 2022 CE Classes Requirements Ethics Corner Bradford Tax Zoom Seminar

Carol's News

Reminder the MFCAR 2021 Membership Dues Invoices were emailed to all MFCAR members in early December. They were sent from Anissa@MFCAR.com.



If you can't locate your invoice please email Anissa and ask her to resend it to you. Remember it is extremely important you keep us advised of office and email changes

President's Update

Happy New Year – and welcome to 2021!

We are pleased to invite you to the Mid-Fairfield County Association of REALTORS® General



Membership Meeting on February 17th at 10am. Our guest speaker and facilitator, Kim-Marie Mullin with "Top Ten Ways to Not Waste Time and Money in 2021". You will also have the opportunity to meet our 2021 Board of Directors and learn about what MFCAR has in store for you in 2021. We look forward to seeing you there! #mfcarmovingtogether

We will be using the **#mfcarmovingtogether** for all of our social media postings – would love for you to use this to show your commitment to being a local REALTOR® in our area – whether it is a contribution to the community or helping clients.

We are looking forward to offering our members more value than ever with FREE Lunch & Learns and hopefully some "in person" fun events this year.

Our programming committee wants to provide relevant content and we will be sending out a survey asking for your input on topics – please be on the lookout for it!

The CT REALTORS® Be Homeful for the Holidays Drive raised \$3,000 from MFCAR members and \$70,000 overall from CT REALTORS®. The donations were made to three local shelters – Homes with Hope in Westport, Open Door Shelter in Norwalk and Malta House in Norwalk. Thank you to Mark Gilrain & Ken D'Arinzo for making these very special deliveries.

My focus this year as your Board President is to highlight how our role as REALTORS $\ensuremath{\mathbb{R}}$ is

so that our communications make it to you in a timely manner. Please email us with all office & email changes.

Payment is due by January 31, 2021. If you've decided to go into referral or resign from real estate, please email <u>Anissa@MFCAR.com</u> so that we can update our records. If you are leaving the business it is your and your broker/manager's responsibility to provide MFCAR with WRITTEN notice of your resignation/termination by 1/31/2021.

Failure to not terminate your membership with MFCAR and your broker/managers failure to terminate your real estate license with the DCP by 1/31/21 will result in your being responsible for the full payment of your 2021 REALTORS® Dues. Your failure to pay will result in your office being suspended until payment is made.

Please remember that there are no refunds once payment is made.

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#### **Important Reminder Re: Complaints**

If you have a complaint about another agent please email or call me to discuss. MFCAR has a complaint process which we have outlined on our website. Click to view: https://mfcar.com/complaintprocesses/

Carol Heins Associate Executive MFCAR 203-227-4418 carolheins@mfcar.com to be leaders in our communities and uphold the code of ethics at all times to our clients and associates by being trustworthy and professional.

Katie Johnson, General Counsel and Chief Member Experience Officer and NAR writes:

As always, our job as servant leaders is to foster an environment of trust by and among members so that we can all remain focused on our shared mission of preserving, protecting, and advancing the right to real property for all people. Now is a good time to remind members that REALTORS® are the purple party representing and supporting both Republicans and Democrats who act in furtherance of our mission. As demanded by the Golden Rule which underlies our Code of Ethics – we must honor all people, treating everyone with civility, respect, and even kindness. As leaders, REALTORS® are looked upon to set the example for others in their communities.

#### Check out Fairhaven.REALTOR (link is

**external)**— an innovative online simulation training, where agents work against the clock to sell homes in the fictional town of Fairhaven, while confronting discrimination in the homebuying process. Take the time to try the Fairhaven training – it was an excellent experience.

Nadine Tanen 2021 MFCAR President



On December 21st Ken D'Arinzo and Mark Gilrain dropped off our BE HOMEFUL FOR THE HOLIDAYS Paddington Bears to Homes with Hope & Malta House in Norwalk & Open Door Shelter in Westport.

MFCAR members, friends and families donated \$3000.00 to this worthy cause and the CT REALTORS® Foundation raised \$70,000.00.







## A Very Special Thank You to the Following People for their Generous Donations

Carol Heins Mark Gilrain Christine Poppy Anonymous Jeff Turner Dianne de Witt Linda Johnson Deb Alderson Elizabeth Boscaino Geraldine Coughlin Jillian Klaff Karen Liss Jim Onze - Onze Plumbing Susan Byron Evie Theall Liz Videler Laurie Crouse Barry London Heins Landscaping Deborah Estes Tina Crosby Tamarra Pincavage Mary Ellen Gallagher Mindy Wolkstein Lucia Molinelli Dorinda Seaman Margaret Freeman Roberto Ordonez Emmary Carlson Carol Cutler Wendye Pardue Danielle McEwan Anissa Danville Susan Leone Peg Koellmer Annette Fiorenza Marjorie Brous Cheryl Scott-Daniels Kim-Marie Mullin Nancy Pantoliano Toni Mickiewicz Robin Welling Paul Thury Ruth Taubl Donna Karnes

## Please join us on February 17th at 10:00 AM for our first Zoom General Membership Meeting of 2021.

Our guest speaker and facilitator, Kim-Marie Mullin with <u>"Top Ten ways to Not Waste Time</u> <u>and Money in 2021"</u>. You will also have the opportunity to meet our 2021 Board of Directors and learn about what MFCAR has in store for you in 2021. We look forward to seeing you there! **#mfcarmovingtogether** 

## **Click Here to Register**

## FAST Stats

MFCAR Board Stats Report December 2020

Fairfield December 2020

Norwalk December 2020

Weston December 2020

Westport December 2020

Wilton December 2020

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## IMPORTANT ALERT

**Attention Connecticut REALTORS®** 

At a press conference today, Senator Martin Looney put forward a proposal for a statewide property tax (SB 171).

Rather than highlight the details of this particular bill, we would like to assure you CT REALTORS® always opposes any effort to have a new statewide property tax or any other new or expanded real estate tax.

Should a statewide property tax bill move forward or if we can identify it has any support, we will do an all-member Call for Action and ask for your engagement.



There are hundreds, if not thousands, of bills CTR reviews annually and many can impact real estate. We will definitely let you know when and how to help.

If you are not already in our text alert system to get breaking news of legislation needing immediate action, you can sign up by texting CTR to 52886 or sign up at <u>ctrealtors.com/text</u> (then respond to the text verification).

Regards, CT REALTORS®

## **IMPORTANT LINKS**

Department of Consumer Protection Connecticut License Verification CTR Attorneys Code of Ethics Cycles Check Your Code of Ethics Status NAR REALTOR® Membership Card CTR REALTOR® Member Benefits NAR REALTOR® Benefits Program Emeritus Status Application Process CTR Text Alerts NAR Text Alerts REALTOR® Party Mobile Alerts RPAC Contribute to RPAC Documents/Forms/Links MFCAR Website MFCAR Complaint Process