



The Mid-Fairfield Record



MFCAR Office Visit Guidelines

- Please call us at 203-227-4418 to schedule an appointment for your visit.
- When you arrive for your appointment park in the front circle and knock on the front door. If you come into the office you must wear a mask.

If you need to purchase a keybox please call the Smart MLS at 203-840-6674 to complete your purchase. The Smart MLS will contact us once your purchase is complete. In turn, we will reach out to you to schedule an appointment to pick up your keybox.

- Park in the front circle, give us a call and we will bring the keybox out to your car. Please test your keybox prior to leaving and give us a call if your keybox is not working.

NOVEMBER

23 – Last day for contributions to Person to Person Food Drive

24 – 10:00 AM - AE Zoom Meeting with CTR

25 – MFCAR Board Closes at 12:00 PM in observance of Thanksgiving

26 & 27 MFCAR Board Office Closed Thanksgiving

DECEMBER

1 – 10:00 AM - AE Zoom Meeting with CTR

2 & 3 - President/Elect Spokesperson Training – Yale, New Haven

7 – 9:30 AM – 2:00 PM Excel Class for AE's & Board Staff sponsored by CTR

8 – 10:00 AM - AE Zoom Meeting with CTR

14 – 9:30 AM Smart MLS Annual Meeting for Brokers - Zoom

14 – 9:30 AM - 1:30 PM - Mediation Program w/CTR

UPCOMING
Events

15 – 9:30 AM - 1:30 PM – Ombudsman Program w/CTR
18 – 10:00 AM - MFCAR Board of Directors Meeting
22 – 10:00 AM - AE Zoom Meeting w/CTR
24 - 25 - MFCAR Board Office Closed in observance of Christmas
31 - MFCAR Board Office Closed New Years Eve

JANUARY 2021

1 - MFCAR Board Office Closed for New Years Day
18 - Martin Luther King Day - MFCAR Board Office Closed

PRESIDENT'S UPDATE

To be a REALTOR®

In the month of Thanksgiving, gratitude for fellow REALTORS® and for the industry crafted by our associations runs high with me.

A licensed salesperson or broker is about properties, clients, client service, deals, commissions, and the rest.

A REALTOR® is about making a difference in communities and lives while doing those things.

I'll leave it at that...that I am so grateful for the privilege and great legacy of Realty and REALTORS®. Thanks for getting to share this Association together.

As always there's a lot in the month's letter for all — for you and for giving back.

Thanks to Carol, Anissa, and Danielle who power the machinery of MFCAR.

Sincerely,
Mark

Mark Gilrain
President, Mid-Fairfield County Association of REALTORS®
917-287-2451
mgilrain@halstead.com



MFCAR 2020 REALTOR of the Year

Nadine Tanen

MFCAR was proud to present Nadine Tanen, a REALTOR® with Berkshire Hathaway in Westport, with the 2020 MFCAR REALTOR® of the Year award during our Zoom Board of Directors meeting on Friday, November 20th. The award was presented by our 2019 award recipient Viveka Kjellgren.

Nadine has been a Program Chair and a member of the MFCAR & CTR Board of Directors. She organized the MFCAR Trade Show and is our incoming MFCAR 2021 President. Congratulation Nadine and thank you for all that you have done for MFCAR and our members.



CAROL'S NEWS

We will start EMAILING out the MFCAR 2021 Membership Dues Invoices to all MFCAR REALTOR® and Affiliate members the first week of December. They will be sent from Anissa@MFCAR.com. If you don't receive an invoice by 12/14/20:



- Please check your junk/spam folder
- Email Anissa and let her know you haven't received it. Remember it is extremely important you keep us advised of office and email changes so that our communications make it to you in a timely manner. Please email us with all office & email changes.

Payment is due by January 31, 2021. If you've decided to go into referral or resign from real estate, please email Anissa@MFCAR.com so that we can update our records. If you are leaving the business it is your and your broker/manager's responsibility to provide MFCAR with WRITTEN notice of your resignation/termination by 1/31/2021.

Failure to not terminate your membership with MFCAR and your broker/managers failure to terminate your real estate license with the DCP by 1/31/21 will result in your being responsible for the full payment of your 2021 Realtors Dues. Your failure to pay will result in your office being suspended until payment is made.

Please remember that there are no refunds once payment is made.

Another important reminder is if you have a complaint about another agent please email or call me to discuss. MFCAR has a complaint process which we have outlined on our website. You can view it by clicking this link: <https://mfcар.com/complaint-processes/>

Carol Heins
Associate Executive
MFCAR
203-227-4418
carolheins@mfcар.com

MFCAR & PERSON-TO-PERSON ARE HOLDING A FOOD DRIVE

**Last Day to drop off food is
TODAY, Monday, 11/23!**



**Drop Off @ MFCAR - 19 Imperial Ave Westport
Between 8:30 AM - 4:00 PM**

**To drop off food donations please park in front circle by the
driveway side door.**

For assistance give us a call @ 203-227-4418 when you arrive.

[CLICK HERE FOR SHOPPING LIST](#)

Thank You For Your Support!
Together, We Make A Difference.



**A very special
THANK YOU
to the following people who have dropped off food
donations.**

- Nadine Tanen
- Christy Giannattasio
- Bill Garrity
- Miroslava Auxier
- Robin Welling
- Maria Shapiro
- Susan Cooper
- Debra Carson
- Barbara Schmerzler
- Donna Karnes

- Christine Poppy
- Cheryl Tara-Zandirad
- Patricia Conroy
- Susan Seath
- Annette Fiorenza
- Pinky LaRose
- Margaret Freedman
- Jenna Friedman
- Bridgit Curtis
- Ken D'Arinzo

**Additionally, we'd like to say a very special
THANK YOU
to the following members and staff who made monetary
donations.**

- Carol Heins
- Jillian Klaff
- Jeff Turner
- Danielle McEwan
- Anissa Danville

- Valerie Wyman
- Louise Bromberger
- Judy James
- Karen Kramer

ETHICS CORNER

From: National Association of REALTORS®
Sent: Friday, November 13, 2020 2:46 PM
Subject: Breaking News: Ethics Duty Expanded

We Don't Tolerate Hate

NAR's Board of Directors today strengthened REALTORS®' commitment to upholding fair housing ideals, approving a series of recommendations from NAR's Professional Standards Committee that extend the application of **Article 10 of the Code of Ethics** to discriminatory speech and conduct outside of members' real estate practices.

Article 10 prohibits REALTORS® from discriminating on the basis of race, color, religion, sex, handicap, familial status, national origin, sexual orientation, or gender identity in the provision of professional services and in employment

practices. The Board approved a new Standard of Practice under the Article, 10-5, that states, "REALTORS® must not use harassing speech, hate speech, epithets, or slurs" against members of those protected classes.

The Board also approved a change to professional standards policy, expanding the Code of Ethics' applicability to all of a REALTOR®'s activities, and added guidance to the Code of Ethics and Arbitration Manual to help professional standards hearing panels apply the new standard.

Finally, Directors approved a revision to the NAR Bylaws, expanding the definition of "public trust" to include all discrimination against the protected classes under Article 10 along with all fraud. Associations are required to share with the state real estate licensing authority final ethics decisions holding REALTORS® in violation of the Code of Ethics in instances involving real estate-related activities and transactions where there is reason to believe the public trust may have been violated.

The Board made these changes effective immediately, though the changes cannot be applied to speech or conduct that occurred before the effective date. NAR has produced training and resource materials to assist leaders with understanding and implementing the changes and will be rolling those out in the coming weeks.



Welcome to the 5th Annual **be homeful for the holidays** campaign! The CT REALTORS® Foundation is pleased to once again partner with the Connecticut Coalition to End Homelessness to help end family homelessness in CT.

This heartwarming campaign has provided holiday cheer to more than 5,000 children living in CT shelters and has helped more than 1,000 families avoid the hardship of homelessness.

Thanks to you, a child could stay safe at home... your generous gift helps prevent family homelessness by providing emergency assistance to help children and their families stay in the comfort of home and not have to enter the shelter system.

For every \$25 donated, the CT REALTORS® Care Foundation will gift a Paddington plush bear to a child living in a shelter for the holidays.

This year each of the 16 local Connecticut Boards have their own fundraising team and online donation site. Each board has been assigned an initial goal of \$1,000 - representing the typical amount it takes to prevent a family from losing their home.

If you or your office would like to start your own "bear raiser" (team) and use your personalized donation link to encourage family and friends to donate as well please contact Beth at beth@ctrealtors.com.

Please share our campaign with your friends and family by email, text, word of mouth and by social media.

This holiday season, let's make sure everyone has a place to call home - it's what being a REALTOR® is all about!



OCTOBER 2020

[CLICK HERE FOR THE OCTOBER 2020 FAIRFIELD LOCAL MARKET UPDATE](#)



[CLICK HERE FOR THE OCTOBER 2020 NORWALK LOCAL MARKET UPDATE](#)

[CLICK HERE FOR THE OCTOBER 2020 WESTON LOCAL MARKET UPDATE](#)

[CLICK HERE FOR THE OCTOBER 2020 WESTPORT LOCAL MARKET UPDATE](#)

[CLICK HERE FOR THE OCTOBER 2020 WILTON LOCAL MARKET UPDATE](#)

[CLICK HERE FOR THE MFCAR BOARD OCTOBER 2020 MONTHLY INDICATORS REPORT - INCLUDES TOWNS OF NORWALK, WESTON, WESTPORT & WILTON](#)

Reports provided by
SMART MLS - FAST STATS



NEW MEMBERS OCTOBER 2020

Total Affiliate Membership –

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Total REALTOR® Membership –

[Click Here for OCTOBER New Members](#)



The REALTOR® Party is a powerful alliance of REALTORS® and REALTOR® Associations working to advance public policies and candidates that build strong communities, protect property interests and promote a vibrant business environment.

### **Vote**

As a member of the REALTOR® Party, NAR encourages you to vote for candidates and issues that build strong communities, protect property interests and promote a vibrant business environment at the local, state and national levels.

**REALTORS® Get Involved**

**Act**

As a member of the REALTOR® Party, you act when called upon to support the REALTOR® Party at the local, state and national levels. Recognizing the importance of REALTORS® speaking with one voice, participating in national and state Calls for Action allows our collective voice to be heard from Capitol Hill to the statehouse. In addition, participating in community outreach projects and activities sponsored by your state and local associations are great ways for REALTORS® to establish themselves as valuable community assets.

### **REALTORS® GET INVOLVED**

- Take Action on a **Call for Action**
- **Sign Up for REALTOR® Party Mobile Alerts**
- **Learn about NAR's Position on State and Local Issues**
- **Find Your Elected Official** and Learn where They Stand on Real Estate Issues
- **Research an Issue using the State Issues Tracker**
- **Join the Broker Involvement Program**

Learn More about and Participate in Community Outreach Projects and Activities with Your State and Local Association.

### **Invest**

Since 1969, the REALTORS® Political Action Committee (RPAC) has promoted the election of pro-REALTOR® candidates across the United States. The purpose of RPAC is clear: voluntary contributions made by REALTORS® are used to help elect candidates who understand and support their interests. These are not members' dues; this is money given freely by REALTORS® in recognition of the importance of the political process.

- [Invest in RPAC](#)
- [Invest in President's Circle](#)
- [Invest in the Corporate Ally Program](#)
- [Invest in the Political Advocacy Fund](#)



### **SIGN UP FOR NAR & CTR TEXT ALERTS**

In order to be up-to-date in this ever changing business, please take a moment to sign up for timely, first hand communications from the National (NAR) and State (CTR) Associations.

Don't miss out on new offerings, advocacy initiatives, tools to help your business and much more.

[www.ctrealtors.com](http://www.ctrealtors.com)  
[www.nar.realtor](http://www.nar.realtor)

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### **REMINDER TO EMAIL YOUR ETHICS CERTIFICATES TO MFCAR**

If you took Ethics outside of MFCAR, online or through another board, please email your ETHICS CERTIFICATE to [MFCAR@MFCAR.COM](mailto:MFCAR@MFCAR.COM) so that we can update your NAR record. *(Please only send us your Ethics Certificate)*

All REALTOR® & APPRAISER members who have access to the Smart MLS need to comply with NAR's Code of Ethics Requirements which states: Existing REALTOR® members must complete 2.5 hours of ethics training, meeting specific learning objectives and criteria, within three-year cycles.

### **Current Cycle**

January 1, 2019 to December 31, 2021

## Future Cycle

January 1, 2022 to December 31, 2024

If you're not sure if you've fulfilled your Ethics requirement [click here](#) to check.



### How to Get Your REALTOR® Membership Card

Getting your card is simple:

- [Visit the Membership Card page.](#)
- Log-in with your nar.realtor username and password. Forgot your username or password? [Look it up here](#), or call NAR's Member Support at 800-874-6500 if you're still having trouble.
- Your designations and certifications are pulled directly from your NRDS records.

The card can be added to your Apple Wallet, saved to Google Pay, or sent to you directly via email as a PDF file.



### Connecticut State Department of Consumer Protection

#### Real Estate License Change of Information

##### **NAME CHANGE:**

To report a name change, please send an email to [DCP.Licenservices@ct.gov](mailto:DCP.Licenservices@ct.gov) with the following information:

- Real estate license number
- Current name on license
- New name
- A copy of an official court document reflecting the legal name change (marriage certificate, divorce decree) or a copy of a driver's license reflecting the name change.

##### **ADDRESS CHANGE:**

To report a change of address, please send an email to [DCP.Licenservices@ct.gov](mailto:DCP.Licenservices@ct.gov) with the following information:

- Real estate license number
- Date of birth
- Current address of record
- New address



CTR members are eligible to receive discounts and access to several member benefits.

<https://www.ctrealtors.com/members/member-benefits-partners/>



#### REALTOR® Benefits Program

Designed with you in mind, the REALTOR® Benefits Program is your official member benefits resource, bringing you savings and unique offers on products and services just for REALTORS®.

See our limited-time offers below.

- [View all partners](#)
- [Learn more about the Program](#)

