## **Local Market Update – September 2020**A Research Tool Provided by SmartMLS



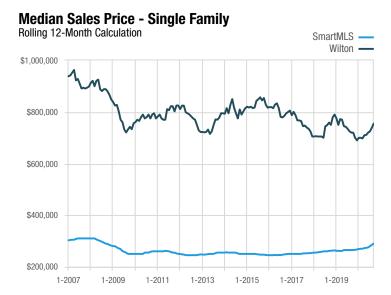
## Wilton

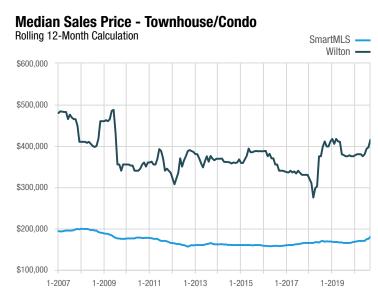
## **Fairfield County**

Single Family	September			Year to Date			
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change	
New Listings	46	27	- 41.3%	398	369	- 7.3%	
Pending Sales	10	48	+ 380.0%	179	287	+ 60.3%	
Closed Sales	14	42	+ 200.0%	178	264	+ 48.3%	
Days on Market Until Sale	131	89	- 32.1%	114	113	- 0.9%	
Median Sales Price*	\$700,500	\$890,000	+ 27.1%	\$720,000	\$781,250	+ 8.5%	
Average Sales Price*	\$822,196	\$914,586	+ 11.2%	\$784,353	\$863,456	+ 10.1%	
Percent of List Price Received*	92.7%	100.1%	+ 8.0%	95.7%	97.6%	+ 2.0%	
Inventory of Homes for Sale	221	74	- 66.5%		_		
Months Supply of Inventory	12.3	2.6	- 78.9%				

Townhouse/Condo		September			Year to Date			
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change		
New Listings	2	5	+ 150.0%	35	46	+ 31.4%		
Pending Sales	2	4	+ 100.0%	18	27	+ 50.0%		
Closed Sales	2	5	+ 150.0%	17	25	+ 47.1%		
Days on Market Until Sale	54	134	+ 148.1%	70	89	+ 27.1%		
Median Sales Price*	\$378,750	\$485,000	+ 28.1%	\$372,000	\$410,000	+ 10.2%		
Average Sales Price*	\$378,750	\$523,000	+ 38.1%	\$334,965	\$396,740	+ 18.4%		
Percent of List Price Received*	95.8%	96.2%	+ 0.4%	96.9%	96.3%	- 0.6%		
Inventory of Homes for Sale	17	15	- 11.8%		_	_		
Months Supply of Inventory	7.5	5.8	- 22.7%	_	_	_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.