Local Market Update – September 2020 A Research Tool Provided by SmartMLS

SMART

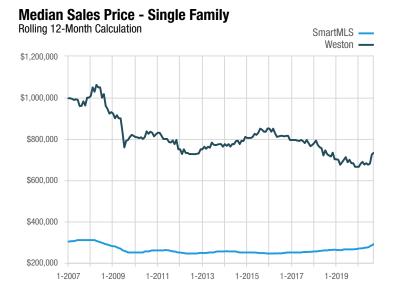
Weston

Fairfield County

Single Family	September			Year to Date			
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change	
New Listings	23	18	- 21.7%	294	214	- 27.2%	
Pending Sales	17	30	+ 76.5%	121	186	+ 53.7%	
Closed Sales	13	26	+ 100.0%	120	168	+ 40.0%	
Days on Market Until Sale	126	79	- 37.3%	121	131	+ 8.3%	
Median Sales Price*	\$616,000	\$909,750	+ 47.7%	\$677,500	\$750,000	+ 10.7%	
Average Sales Price*	\$704,702	\$961,537	+ 36.4%	\$760,218	\$839,464	+ 10.4%	
Percent of List Price Received*	93.9%	100.6%	+ 7.1%	95.7%	96.6%	+ 0.9%	
Inventory of Homes for Sale	156	49	- 68.6%				
Months Supply of Inventory	11.4	2.8	- 75.4%				

Townhouse/Condo	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	_		—			
Median Sales Price*			—			
Average Sales Price*			—			
Percent of List Price Received*			_			
Inventory of Homes for Sale	0	0	0.0%			
Months Supply of Inventory			_			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.