Local Market Update – September 2019A Research Tool Provided by SmartMLS



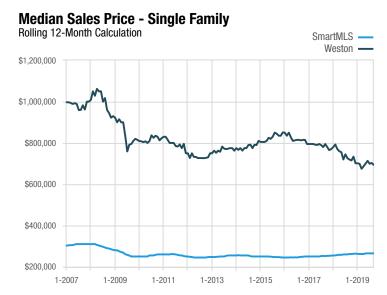
Weston

Fairfield County

Single Family		September			Year to Date			
Key Metrics	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change		
New Listings	29	27	- 6.9%	309	312	+ 1.0%		
Pending Sales	14	18	+ 28.6%	130	131	+ 0.8%		
Closed Sales	17	14	- 17.6%	130	128	- 1.5%		
Days on Market Until Sale	115	126	+ 9.6%	96	119	+ 24.0%		
Median Sales Price*	\$735,000	\$648,000	- 11.8%	\$699,500	\$687,000	- 1.8%		
Average Sales Price*	\$867,288	\$797,223	- 8.1%	\$811,165	\$795,704	- 1.9%		
Percent of List Price Received*	95.8%	93.7%	- 2.2%	96.2%	95.6%	- 0.6%		
Inventory of Homes for Sale	169	164	- 3.0%		_			
Months Supply of Inventory	11.9	11.3	- 5.0%					

Townhouse/Condo		September			Year to Date		
Key Metrics	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_	_		_		
Median Sales Price*			_				
Average Sales Price*	_	-	_		_	_	
Percent of List Price Received*			_				
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	_		_				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.