

Fairfield

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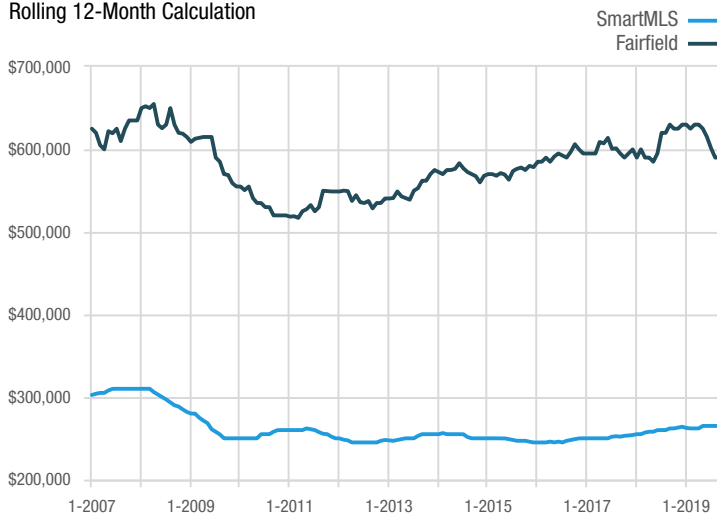
Single Family	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
Key Metrics						
New Listings	145	145	0.0%	1,228	1,263	+ 2.9%
Pending Sales	43	52	+ 20.9%	583	623	+ 6.9%
Closed Sales	53	64	+ 20.8%	589	618	+ 4.9%
Days on Market Until Sale	86	78	- 9.3%	71	85	+ 19.7%
Median Sales Price*	\$690,000	\$621,000	- 10.0%	\$640,000	\$590,000	- 7.8%
Average Sales Price*	\$965,275	\$715,320	- 25.9%	\$790,459	\$710,112	- 10.2%
Percent of List Price Received*	95.9%	95.3%	- 0.6%	96.8%	96.2%	- 0.6%
Inventory of Homes for Sale	526	509	- 3.2%	—	—	—
Months Supply of Inventory	8.5	8.0	- 5.9%	—	—	—

Townhouse/Condo	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
Key Metrics						
New Listings	20	27	+ 35.0%	163	168	+ 3.1%
Pending Sales	11	10	- 9.1%	98	94	- 4.1%
Closed Sales	11	11	0.0%	98	95	- 3.1%
Days on Market Until Sale	77	72	- 6.5%	65	85	+ 30.8%
Median Sales Price*	\$410,000	\$384,500	- 6.2%	\$350,000	\$365,750	+ 4.5%
Average Sales Price*	\$561,364	\$539,727	- 3.9%	\$454,133	\$454,372	+ 0.1%
Percent of List Price Received*	98.7%	97.4%	- 1.3%	97.1%	96.0%	- 1.1%
Inventory of Homes for Sale	55	69	+ 25.5%	—	—	—
Months Supply of Inventory	5.4	6.8	+ 25.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

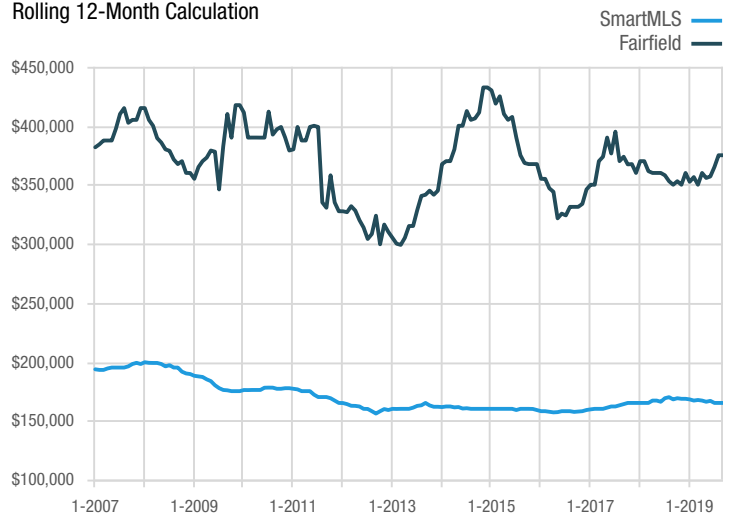
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.